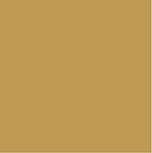




**S** **SOMMER**  
Group

Shaping the future together.



# Foreword

## Innovations and developments for the future

Dear business partners, friends,  
colleagues

It is with pleasure and pride that we present the SOMMER Group for the first time, introducing the individual group members with the full breadth of our product portfolio, the values we all stand for and showing the synergies that unite us.

From the beginnings of the SOMMER company with a garage door operator, we have grown into the internationally active SOMMER Group

- SOMMER Antriebs- und Funktechnik GmbH
- Groke Doors Ltd.
- metaku Metall- und Kunststoffbau GmbH
- Aperto Torantriebe GmbH
- DOCO International B.V.
- Triebenbacher Betriebsgesellschaft mbH
- MyDoor GmbH

with subsidiaries and representatives worldwide. We now produce:

- Garage door operators
- Industrial door operators
- External gate operators
- Radio remote controls and biometric systems
- Smart Home products
- Components for garage and industrial doors
- Garage door systems and industrial door systems
- Gates
- Aluminium front doors
- Entry door panels
- Loft doors and loft system solutions
- and much more

Innovations and developments for the future, requested and desired by our customers, are at the centre of our activities. The resulting solutions and products are the foundations and the economic basis of the SOMMER Group. The quality of our products, support and service ensure the long-term

loyalty of our customers.

Our success is the result of effective teamwork. Teamwork that demonstrates the values of our Group. Cooperation, tolerance, acceptance, understanding, helpfulness, paired with will, energy, diligence, joy and enthusiasm pave the way.

For us, sustainability is not just a superficial advertising claim. We live sustainability, it is an important part of our common future.

We invite you and look forward to a shared today and an inspiring future.



**Gerd Schaaf**

*Managing Partner CEO of the  
SOMMER Group*

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BUNĂ  
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The specialist for operator and radio technology! We rely on innovative technologies and a first-class product range that is constantly being perfected. SOMMER offers you outstanding operator technology and radio solutions for garage doors and yard gates in the private and industrial sectors. We also offer solutions for entrance doors, radio technology, smart home integration, biometric access systems and much more.



Your expert for aluminium entrance doors - entrance doors could hardly be more elegant, resistant, secure and durable. Groke only offers top-quality products that inspire and delight architects, planners and building owners alike.

Discover a diverse selection of front doors, side entrance doors, loft doors, loft systems and first-class glass processing.



Your specialist for the production of high-quality plastic and aluminium entrance door panels - metaku from Breuna has been a proud part of the SOMMER Group since August 2019. In addition to its expertise in the manufacture of infill panels, metaku will also be presenting an exclusive secondary brand for entrance doors with its own line of first-class entrance doors.



Your professional for door operators in the Do-It-Yourself specialist trade - for years a leading manufacturer of radio-controlled and automated concepts that have established themselves in the Do-It-Yourself segment of the specialist trade.



Your versatile all-rounder for door systems and door components, for both industrial and private applications. From their headquarters in the Netherlands, the specialists in this field have successfully worked their way to the top of the European suppliers and are consistently continuing along this path.



Your expert for the metal construction and carpentry trade - as a wholesaler and manufacturer, Triebenbacher has specialised in supplying its customers with high-quality and innovative components made of stainless steel, steel and wrought iron since 1936. This guarantees first-class production of railings, fences, yard gates, doors and canopies.



MyDoor is the end customer brand of the SOMMER Group - and offers customised doors with operator and radio technology for private and industrial use as well as high-quality aluminium entrance doors from a single source. Reliable specialist partners of the MyDoor brand install these quality products throughout Germany.

# SOMMER Group Guidelines

## Enduring values in a rapidly changing world

In line with our SOMMER Group mission „Creating innovative and high-quality product solutions together“, our team demonstrates a deep-rooted commitment to providing pioneering solutions of the highest quality.

This dedication is part of our tradition and an integral part of our identity. Day after day, we work hand in hand to shape the future and exceed our customers' expectations. Our joint efforts are the driving force behind our success and our innovative strength. The core values of the SOMMER Group – Together, responsibility, agility, expertise and do-it! are at the heart of what we do.

They guide us in creating an atmosphere of integrity, transparent communication and sustainable partnerships with our employees, customers and suppliers. Whether long-standing or newly established business relationships: You can rely on the SOMMER Group!



### TOGETHER

As a team, we are actively and continuously shaping the future of the SOMMER Group.



### RESPONSIBILITY

We attach great importance to sustainable behaviour and ethical business practices.



### AGILITY

Our flexible and adaptable team embraces change and sees it as an opportunity.



### KNOW-HOW

We are an adaptive and communicative team that is constantly looking for new and innovative ways to ensure customer satisfaction.



### DO IT!

At the SOMMER Group, we attach great importance to a proactive approach based on the principle of „acting instead of waiting“.

---

## Goal

Our sustainable principles are not just a commitment, but a promise to the future. We are convinced that a sustainable corporate culture not only contributes to our own success, but also has a positive impact on the world around us. By acting consistently and continuing our efforts, we will continue to lead the way in sustainability in our industry.



# Group sustainability

## Sustainability as the cornerstone of our group of companies

In our group of companies, sustainability is at the centre of our business philosophy. We are proud to consider sustainable management as an integral part of our identity. This commitment extends to all aspects of our activities, from product development and production processes to our relationships with employees, customers and society in general.

### Environmentally friendly innovation:

Our efforts in the area of environmental protection extend across all areas of our value chain. From the procurement of sustainable raw materials to the reduction of emissions in production, we rely on innovative approaches to continuously minimise our ecological footprint. We invest in technologies that conserve resources and are energy-efficient in order to create a sustainable balance between business success and environmental protection.

### Economic stability through sustainability:

Our sustainable orientation goes hand in hand with economic stability. We are convinced that long-term corporate success and ecological and social responsibility are interlinked. Through transparent business practices, responsible risk management and the integration of sustainability criteria into our business strategy, we not only strive for short-term profit, but also lay the foundations for sustainable and long-term development.

You can find out what measures our individual companies are taking to keep production CO2-neutral here:

**Groke Doors Ltd.**

Page 40-41

**DOCO International B.V.**

Page 66-67

# We are global

## Seven companies - one goal

Spatial distances are there to be bridged. This applies to the SOMMER Group as well as to the global distribution of our products.

In order to supply customers on all continents with leading technology and first-class products, we have established a global sales network with subsidiaries, representatives and authorised partners. This gives you the security of being able to purchase, test or obtain information about virtually any SOMMER Group product in any part of the world. Our export quota is currently 80 %. A figure we are proud of!

### The Group in figures in 2023



**800**  
Employees



**8**  
Production sites



**Worldwide**



**€ 236**  
million turnover



**Strong together, successful together,  
shaping the future together.**





## Subsidiaries & agencies in Europe

- |   |  |    |   |    |   |    |  |
|---|--|----|---|----|---|----|--|
| 1 | <b>SOMMER APERTO Scandinavia AB</b><br><i>Foundation: 1972 - Schweden</i>              | 6  | <b>MCA Romania</b><br><i>Romania</i>                                      | 11 | <b>Seculux NV</b><br><i>Benelux region Belgium</i>                | 16 | <b>SOMMER Antriebs und Funktechnik AG</b><br><i>Foundation: 2007 - Switzerland</i> |
| 2 | <b>SOMMER Russia</b><br><i>Russia</i>  | 7  | <b>SOMMER Ges. mbH</b><br><i>Foundation: 2000 - Austria</i>               | 12 | <b>SOMMER France S.A.R.L.</b><br><i>Foundation: 1992 - France</i> | 17 | <b>SOMMER Antriebs und Funktechnik GmbH</b><br><i>Germany</i>                      |
| 3 | <b>SOMMER Polska Sp.z.o.o.</b><br><i>Foundation: 2000 - Poland</i>                     | 8  | <b>DOCO International Ltd</b><br><i>Foundation: 1996 - United Kingdom</i> | 13 | <b>Groke Doors Ltd.</b><br><i>Germany</i>                         | 18 | <b>SOMMER Automazioni S.r.l.</b><br><i>Foundation: 1992 - Italy</i>                |
| 4 | <b>SOMMER Kaputechnika Kft.</b><br><i>Foundation: 1992 - Hungary</i>                   | 8  | <b>SOMMER</b><br><i>Foundation: 1998 - United Kingdom</i>                 | 14 | <b>DOCO SOMMER Ibérica SLU</b><br><i>Foundation: 2004 - Spain</i> |    |  |
| 5 | <b>Trido s.r.o., DOCO International Central Europe S.R.O.</b><br><i>Czech Republic</i> | 9  | <b>DOCO International B.V.</b><br><i>Netherlands</i>                      | 15 | <b>metaku Metall- und Kunststoffbau GmbH</b><br><i>Germany</i>    |    |  |
|   |  | 10 | <b>Triebenbacher Betriebsgesellschaft mbH</b><br><i>Germany</i>           |    |   |    |  |

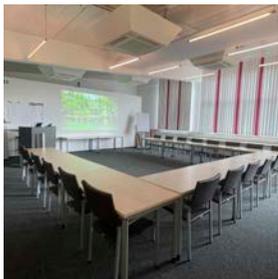
# Academy of the SOMMER Group

## Moving forward together

The SOMMER Group Academy was founded with the aim of keeping our customers and employees up to date with our products and technical solutions at all times. We fulfil our aim of achieving this goal by offering a wide range of face-to-face seminars and learning videos.

As an academy, we operate internationally and our training rooms also enable us to provide on-site training for major customers. In addition to training courses at our premises or at roadshows, we also offer online training courses on specific topics.

### Training room from SOMMER Antriebs- und Funktechnik GmbH



Academy  
International



SOMMER Group

SOMMER

DOCO  
door solutions

APERTO

Groke

melku

Triebenbacher

## Customised training courses

Customised training not only brings knowledge, but also success to your team. Our great training rooms are made for this. We offer a variety of face-to-face seminars on all topics at our various locations throughout the year.





**Gerd Schaaf**  
Managing Partner



**Dieter Walddörfer**  
Technical Managing Director

## Foreword

SOMMER Antriebs- und Funktechnik GmbH is one of Europe's leading manufacturers of high-quality garage door operators, swing gate operators and sliding gate operators, as well as radio technology and intelligent smart home solutions.

SOMMER attaches great importance to excellent quality and outstanding service. For this reason, the manufactured products are sold exclusively through specialised dealers. The company was certified according to DIN EN ISO 9001 back in 1995.

The customer-orientated SOMMER company philosophy has been laid down in a company guideline.



**„What I particularly like is the team spirit and the trust that is placed in me.“**

Martin Schuster  
*Production Logistics*

I started my training as a warehouse logistics specialist at SOMMER in 2005 and successfully completed it in 2008. Fortunately, I was taken on immediately and was the first trainee in this area. Over the years, I worked in various areas such as incoming goods, production, supply, outgoing goods and small parts dispatch.

After the departure of an employee, I was easily promoted to a foreman position and was instrumental in setting up the central warehouse in OH5. In 2015, I became the official Head of Logistics and have made positive steps since then.

I appreciate the variety of my tasks, from stock control to working on projects such as the introduction of L-Mobile for paperless picking. Our „chaotic warehouse“ enables us to react flexibly to deliveries, while the IT system supports us in managing storage locations.

What I particularly like is the team spirit and the trust that is placed in me. Mistakes are accepted as long as we learn from them. My professional goal is to further optimise logistics, reduce errors and implement lean principles. I want to pass on my energy and positive attitude to the team so that we can achieve our goals together.

# Competent partner

## Strong growth that connects

SOMMER Antriebs- und Funktechnik GmbH is a German company based in Kirchheim unter Teck. Founded in 1980, the company specialises in the production of operator systems and radio controls for swing gates, sliding gates, garage doors and industrial doors.

SOMMER products are renowned for their quality and reliability. The operator systems are offered in different versions to meet the individual needs of customers. The company also offers a wide range of radio controls that allow users to open and close their gates conveniently by remote control. SOMMER has made a name for itself as a reliable partner in the industry made.

The company is not only active in Germany, but also internationally and has branches in various countries around the world. SOMMER continuously invests in research and development to further improve its products and always offer customers the latest technology.

Overall, SOMMER is a company that focuses on high-quality products and excellent customer service and always endeavours to offer its customers the best possible solution.



# Individuality

## We help you with your product

SOMMER products are not created for the drawing board, but for smooth and long-lasting function for the customer. To this end, we invest in research and product development in order to align our technology even more seamlessly with the practical needs of operators. It goes without saying that we fulfil the legal guidelines to the highest degree. Even if you have special requirements: Just talk to us!

For years, we have specialised in making individual developments possible for our customers. Our product management team liaises with all relevant departments and coordinates the performance profile of the new solution seamlessly with you.

Thanks to our constant research into new solutions, we are able to cover a wide range of products and have registered 68 patents. Added to this are the many thousands of certificates for certain products.



Idea



Development



Manufacturing

# 1980

## Foundation of the company

More than 40 years have passed since our company was founded in 1980. What began in a tiny workshop in Kirchheim/Teck has developed into a leading international supplier of operator and radio technology.



Uwe Sommer  
Founder and technical  
Managing Director (1980 - 2002)

1981

Production and sale of door operators under licence and under the name „egrotronik“

1982

Foundation of the subsidiaries France and Hungary

1983

Relocation to the new company building in Schlierbacher Straße

1985

The first garage door operator developed in-house was designed as a travelling motor and was registered as a patent



# 1986

## New commercial managing director

1986 - until today



Gerd Schaaf

Market launch of the new „marathon 550 N“ garage door operator, which has a travelling motor.



1990

New building and move into the company premises in Hans-Böckler-Straße

1992

Foundation of SOMMER France S.A.R.L.; SOMMER Kaputechnika Kft; SOMMER Automazioni S.r.l.

1991

Development of the garage door operator „marathon 800 N“

# 1993

## Brand development Aperto

APERTO Torantriebe GmbH was established as a do-it-yourself specialist retailer and is now well established in the specialist trade. The product range includes operators for garage doors, swing gates, sliding gates, roller shutter and tubular motors.



Location of APERTO Torantriebe GmbH in Kirchheim/Teck

Development of our own radio remote control GTA „sprint 550 N“, „marathon S 500 N“, „marathon S 800 N“ or with plug-in card „triathlon 1100 N“



1995

Certificate DIN EN ISO 9001 received

1996

Foundation of  
DOCO International Ltd

2000

Foundation of  
SOMMER Ges. mbH;  
SOMMER Polska Sp.z.o.o.

1998

- Inauguration of the third construction phase on Hans-Böckler-Strasse
- Founding of SOMMER - United Kingdom



2004

Takeover of Groke Doors Ltd.

Groke Doors Ltd. has been part of the SOMMER Group since 2004. Front doors could hardly be more beautiful, robust, secure and durable. Groke only produces top-quality products that inspire architects, planners and building owners. Made in Germany.

Establishment of the subsidiary in China - Shanghai Foundation of DOCO SOMMER Ibérica SLU

2002

Technical  
Managing Director

2002 - 2010



Frank Sommer

2009

SOMMER's first own through-beam sensor

2007

- Founding of the subsidiaries in the USA and Switzerland
- Establishment of our own test centre for doors
- Expansion of the company building at Hans-Böckler-Straße 27 with a 3-storey extension with office and production rooms

2005

The 25th anniversary of SOMMER is celebrated together with over 1,600 invited customers and guests from Germany and abroad celebrated for two days during the „SOMMER Days 2005“

# 2010

Technical  
Managing Director

2010 - 2016



Werner Gollmer

# 2016

Technical  
Managing Director

2016 - until today



Dieter Walddörfer

## 2012

- Market launch of SOMMER industrial door operators
  - Introduction of the ENTRAsys

# 2013

## Acquisition of DOCO International B.V.

DOCO develops, tests, manufactures, and delivers components and systems for private and industrial sectional doors. From its headquarters in Sittard, Netherlands, DOCO manages sales branches and employees worldwide. To continually improve and optimize production processes, there is a continuous investment in the development of products and services.



Head office of DOCO International B.V. in Sittard (Netherlands)

## 2015

Market launch of the new generation of garage door operators „SOMMER base+“ and „SOMMER pro+“

Setting up  
lean production



2017

Market launch of the „tiga“ and „tiga+“ underground garage door operators

2019

Takeover of metaku Metall- und Kunststoffbau GmbH

metaku Metall- und Kunststoffbau GmbH, founded in Breuna in 1972, is a manufacturer of entrance door panels made of plastic or aluminium. The company was taken over in 2019 and has been steadily expanded.



Location of metaku in Breuna (near Kassel)

2020

Takeover of Triebenbacher Betriebsgesellschaft mbH

As a full-range supplier, Triebenbacher offers an extensive variety of products. The range of services extends from the provision of individual system components to customised special designs.



2023

Robot arms on the assembly lines

The introduction of robots on the production lines for garage door operators has brought about a significant change in assembly and packaging processes.

# Technical perfection

We are firmly convinced of the value of our products.

The SOMMER Group is your pioneer for technical progress. Our commitment to quality, modern lean production units and the „Made in Germany“ seal of quality set us apart in the industry. In order to achieve technical perfection, we consistently invest in modern technologies. Our production methods are based on lean principles. The reduction of waste „Muda“ and the continuous improvement process „KVP“ are the basis for securing Germany as a production location. Customised customer solutions embedded in series production with high quantities are no contradiction for us.

## **Quality as a cornerstone:**

The in-house development of mechanical parts using the latest CAD software and the in-house creation of hardware and software for electronic assemblies enables us to have a direct influence on every detail. We endeavour to create high-quality products that meet the highest customer requirements.

## **Manufacturing cells of the future:**

We develop and build our modern production cells ourselves according to lean criteria. This ensures a high level of efficiency and customisation to our different production processes depending on the product. This high degree of direct design of our production cells enables us to manufacture a wide range of customer variants effectively and very flexibly.

## **Speed without compromise:**

We know that time is of the essence in modern industry. Our manufacturing processes are designed to harmonise speed and precision. This not only enables us to deliver quickly, but also to ensure that every component and every product meets our strict quality guidelines.

## **„Made in Germany“**

The SOMMER Group is committed to continuing the tradition of offering globally recognised products of the highest quality and precision. With a focus on innovation and technology leadership, we set trends in the industry and offer products that not only meet current needs, but also take into account the requirements of the future.



## Automatically better

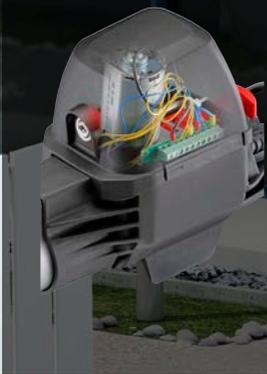
All our garage door operators are equipped with the travelling motor operator system developed by SOMMER. This makes them especially smooth-running and durable.

The motor carriage moves itself along a tensioned chain so that no frictional loss or loss of power occurs. This makes our garage door operators completely maintenance-free.



## The garage door operator

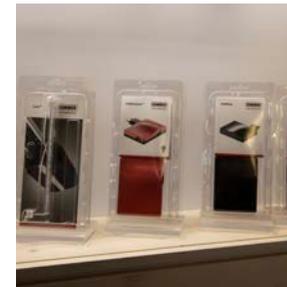
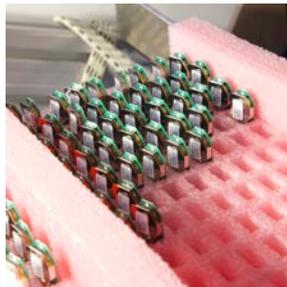
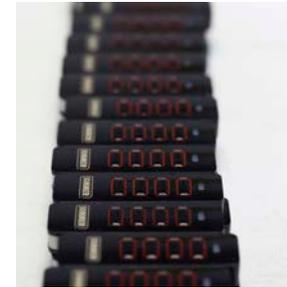
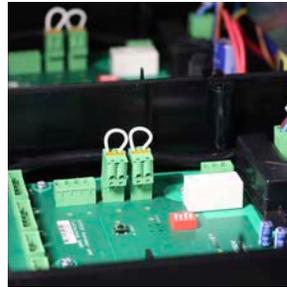
The SOMMER base+ garage door operator features our most advanced garage door control unit with various optimised speed profiles and the option of precision setting of the operating forces.



## SOMMER Swing Gate Operators

Easy and straightforward to operate, robust, durable, and maintenance-free – these are the characteristics of SOMMER swing gate operators. The operators are optimally suitable for both private and commercial use, capable of moving gates with up to 1100 kg of leaf weight or 7 m leaf width, and can be universally mounted on the right or left gate leaf.





## Electronics

The electronics integrated directly and individually into our products are genuine „embedded systems“. In-house, customised development and the use of state-of-the-art components and technologies are the basis for innovative products with intelligent, networked functions.

## Operators

We understand that doors are not just functioning barriers, but also offer safety and convenience through intelligent automation. Safe operation during movement and a high degree of strength and power reserves offer lasting reliability. Simple operation and commissioning are an important benchmark for us.

## Accessories

Practical solutions are often found in clever details. A simple installation aid, light barriers for direct installation in the frame, fittings for a wide variety of profiles, locking systems for increased burglary protection and a humidity sensor for automatic ventilation are just a few examples of the diverse range of accessories that have also been developed in-house.



**„Every country has its own market requirements, but we are flexible and can adapt well. “**

**Riccardo Migliozi**

*Sales Representative Italy and Switzerland (Ticino)*

My first apprenticeship was as an automotive mechatronics technician, and I worked in this profession for a few years before I decided to do a dual study programme with SOMMER. I alternated every three months between the company and the DHBW in Stuttgart. The advantage of this degree programme was the combination of theory and practice as well as the opportunity to get to know different departments.

Currently, I am working in field sales for the entire SOMMER Group, serving customers in Switzerland, parts of Italy, and the island of Malta. This role requires a lot of travelling, which I really enjoy, especially the variety and customer contact. Each country has its own market needs, but we are flexible and can adapt well. I particularly enjoy gaining new customers. The personal invitations to events in Kirchheim also create a special bond. After ten years at the company, one of the things I value is the friendships I have developed with customers and colleagues.

In principle, it's the family relationship that motivates me to work at SOMMER. We are one big family. It's not just us who feel that, but also our customers. In difficult phases, we have realised that we stick together and get through them together. In such crises, we have grown together even more than other companies or groups of companies. That is something special.

# We are sustainable

## We stand behind our products

Sustainability is our top priority. We firmly believe that each of us can play a part in creating a greener and more socially responsible world. That's why we are proud to offer you products that not only meet the highest quality standards, but also reflect our deep-rooted commitment to sustainability.







**Gerd Schaaf**  
*Managing Partner*



**Wolfgang Schank**  
*Managing Director*

## Foreword

The Groke and SOMMER companies came together in 2004. Groke is a pioneer on the German front door market and sets standards in design, security and ecological energy balance.

Groke's technical intelligence and innovation have brought us pioneering products such as the invisible swing door operator, the automatic sliding door and the loft doors. The collaboration with SOMMER promises further progress. This success would not have been possible without our loyal customers, suppliers and dedicated workforce.

# Starting signal

## Strong growth that connects

Groke Doors Ltd. in Hagenbach can already look back on over 125 years of success in metal construction. The company has made a name for itself above all with pioneering solutions in the field of aluminium construction elements.

Groke products are among the top products for the German building element market and are manufactured in accordance with the strictest in-house standards. Their design and security set standards, as does their ecological energy balance, which is based on outstanding, specially developed, thermally insulated aluminium profile systems. Another milestone is the keyless opening of front doors via fingerprint. Every Groke product makes its way from the factory to the customer in elaborate, secure individual packaging. To ensure that deliveries and promised deadlines are always met exactly, Groke's own fleet of vehicles is on the ball and arrives at its destination on time.



*Production building in Jockgrim Karlsruhe*



## Made to measure

The front door is crafted by us according to your personal preferences and fits your house perfectly. Computer-controlled saws, drills, milling machines and punches ensure precisely fitting components, such as the customised frame. But it's not just our machines that work precisely and reliably. We owe the quality of Groke doors to our qualified employees, whose skill and manual labour ensure that everything is just right.

# 1898

## Foundation of the company

The company goes back to the small locksmith's business of Georg Groke. The foundation stone was laid on 01 April 1898. Quality and craftsmanship quickly brought the first customers. After just a few years, Georg Groke was able to supply the Grand Ducal Court and the Baden State Theatre.

1947

The major setback came at the end of the Second World War when both Groke workshops were destroyed by bombs. In 1947, the company's leader passed away, prompting his wife, Elisabeth Groke, to take over the leadership.

1934

Generation change at the Groke locksmith's shop. The „management“ of the company passed from the senior to the junior Otto Groke.

1948

The restoration of the Grand Ducal steel greenhouse in the Botanical Gardens in Karlsruhe, which had been badly damaged by fire-bombs. The opinion of the experts in charge was demolition. Groke saved the steel construction, some of which was forged in an artistic manner.



1950

Pioneer of the aluminium industry in Germany. In the mid-1950s, aluminium began its (German) triumphal march.

# 1968

## Enormous progress

During the years of the German economic miracle, Groke made the breathtaking transition from trade to industry.

A milestone was reached in 1968, when industrialised, hand-crafted element construction was rigorously promoted. Groke now began to operate as a limited partnership (KG). At the same time, the production halls in Jockgrim and Karlsruhe, spread over 10,000 square metres of company premises on Wikingerstraße, were brought together.



Consolidation of the production hall in Wikingerstraße in Karlsruhe

# 1991

## Groke's first main catalogue

„All doors are great. Groke is the trump card!“

*(Excerpt from the main catalogue „The Door“ from 1991).*

The main catalogue, which still bears the same name today, was built and lived according to this motto. From the very beginning, Groke front doors have stood for the highest quality standards and solidity.

The now obsolete GROKETHERM 280 profile was introduced in 1992 and was very well received. The 80 mm wide profile system offered the best basis for a „real Groke hit“ thanks to its high stability and thermal insulation. Today's Symphonie profile was also available at this time, which was simply called „Softline“ and was equipped with the 4-sided circumferential centre web seal.



# 2004

## New times for Groke

On 1 June 2004, new times dawned for Groke once again. On this date, Groke GmbH & Co KG was taken over by SOMMER Antriebs- und Funktechnik GmbH, based in Kirchheim/Teck, Baden-Württemberg. However, Groke remained an independent company within the new group of companies.



# 2006

2006 was characterised by changes. The profile system that had been used for years was replaced by a new, specially developed 3-chamber profile system that was clearly ahead of its time. By using the optimally thermally insulated Groketherm „GT 190“ 3-chamber profile system, the requirements of the Energy Saving Ordinance (EnEv) of 2002 were fully met.



# 2015

## Quantum leap

The Groke front door is enjoying growing popularity, which requires new production capacities. Hagenbach on the left bank of the Rhine was chosen for this important expansion of industrial production capacity. The production facility in Hagenbach was launched in November 2015.



## Colourfast

The high-quality doors of the Groke brand are particularly appreciated on the global market for their creative designs and exclusive colour concepts. Since the opening of the new production facility in Hagenbach, coatings and colourfast paints have been applied to the doors particularly efficiently. This is ensured by a custom-designed, innovative and environmentally friendly powder coating system that can work with all RAL colours and many colouristic shades as required.



# 2018

## Extensions by Groke Glas

In 2018, the company decided to acquire Frontglas in order to secure its position in the glazing sector. Frontglas was renamed after the purchase and now operates as Groke Glas.



# 2019

## metaku Metall- und Kunststoffbau GmbH

With the acquisition of metaku in 2019, the company brought a strong partner in the field of infill construction into the SOMMER Group. metaku was founded in 1972 as a metal foundry in Liebenau. However, it quickly became apparent that the demand for front doors, especially front door panels, was steadily increasing.



# 2023

## New doors open

The SOMMER Group, with its subsidiary Groke, is expanding its Hagenbach site by approx. 7,000 m<sup>2</sup> of production space and 2,000 m<sup>2</sup> of offices and showroom. The expansion and increase in production capacity are urgently needed to meet Groke's steady growth and the high demand for aluminium entrance doors.



At the beginning of 2023, the old production site in Wikingerstraße in Karlsruhe was closed and the company moved into its current headquarters in Hagenbach. The move was a logistical masterpiece, as it was difficult to keep production running as smoothly as possible and ensure that the delivery dates for the front doors did not have to be postponed. The winter break was therefore utilised and production was moved to Hagenbach within two weeks.

# 2024

Market launch of aluminium loft door systems.

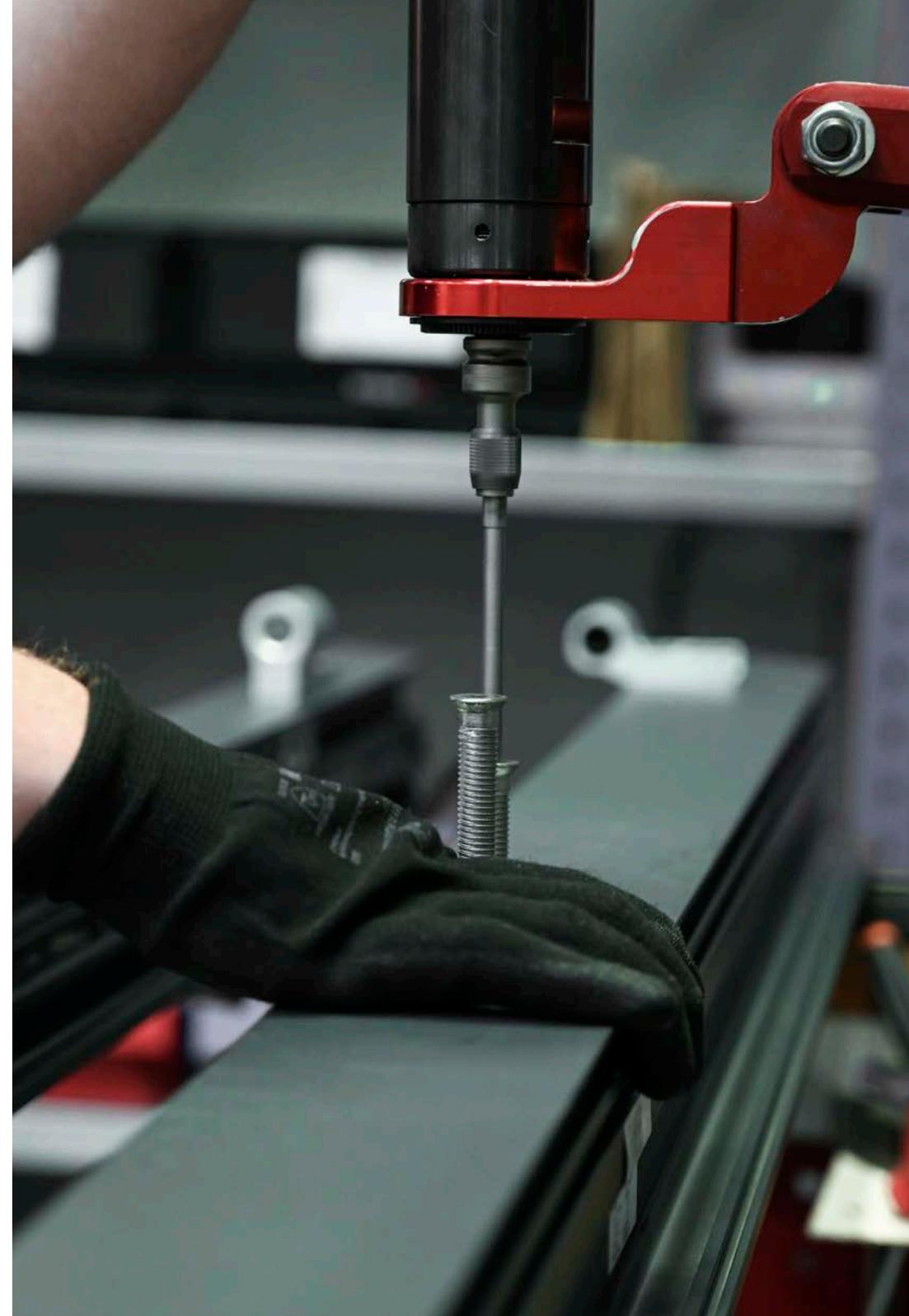
# Quality

## Through customisation and efficiency

We want you to feel comfortable within your own four walls. That's why we go the extra mile with your front door. What makes a Groke front door better than others is the mix of highly professional machines for aluminium profile processing and individual manual work during production as well as the specially developed profile systems. This is what makes the difference in quality.

### Production

Groke front doors are among the top products on the German market. Perfect workmanship, stylish design and security make our doors what they are. You can see the 125 years of experience in metal construction in our doors. Thanks to our self-developed profile system, a construction depth of 90 mm and material thicknesses of up to 3 mm, the doors are stable and robust. The solid construction conveys a high-quality impression.



# Made in Germany

## Our system

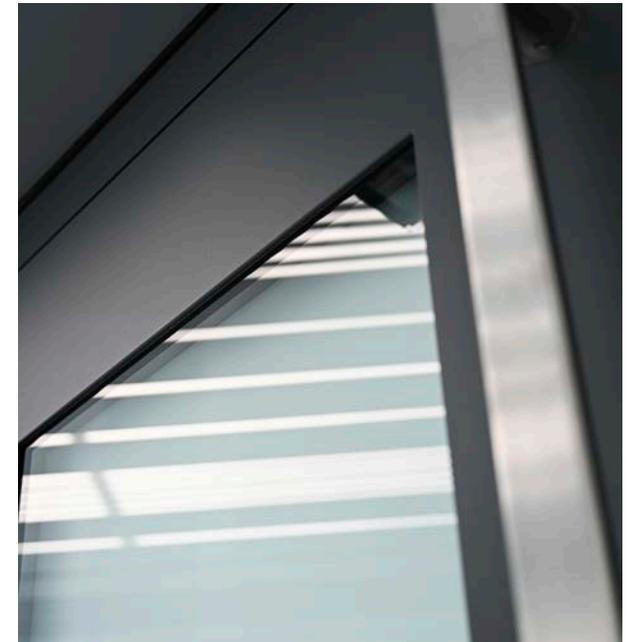
Many other manufacturers use bought-in profile systems. Not so with Groke: we have developed our profile system ourselves and optimised it down to the smallest detail.

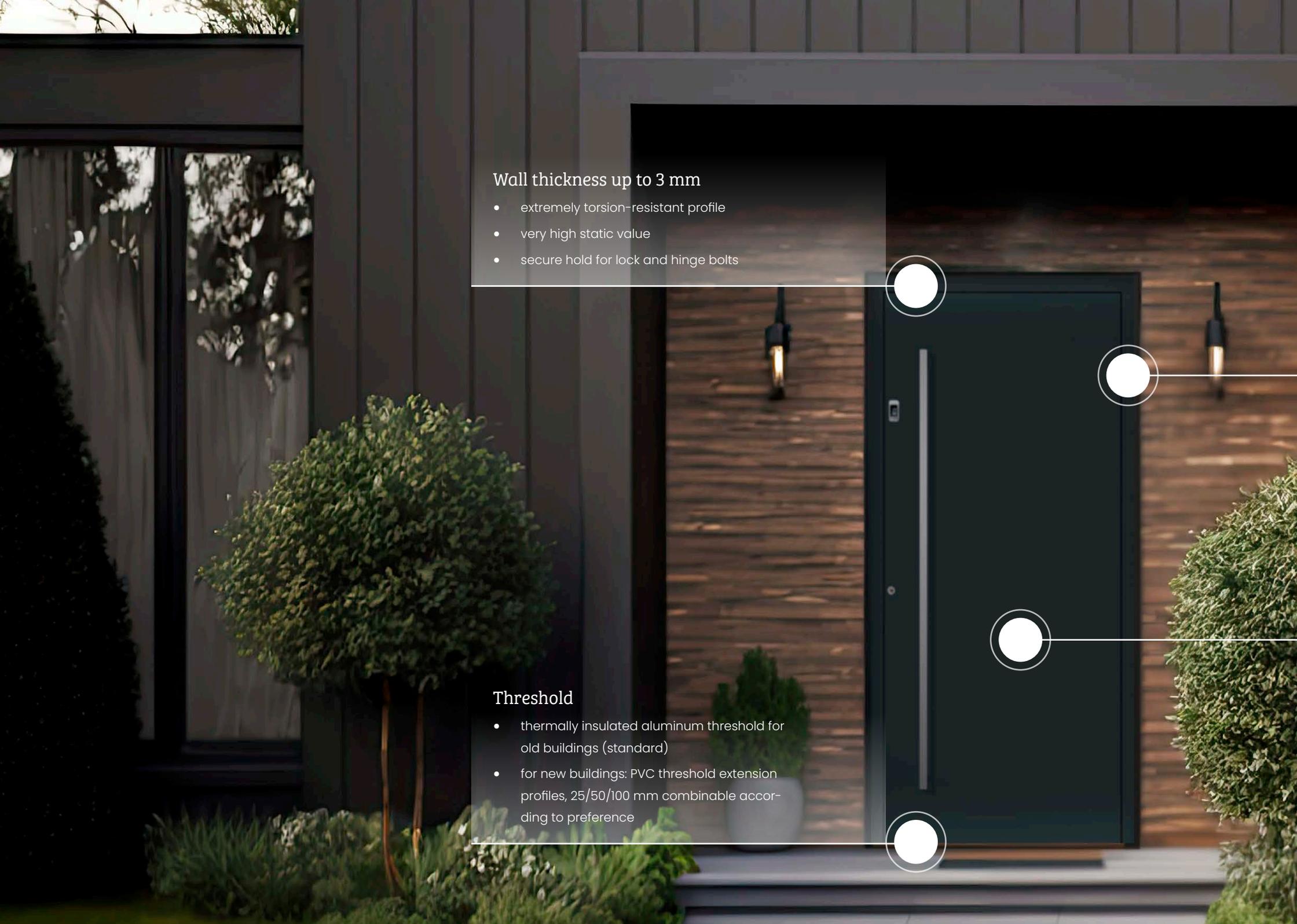
Thanks to a construction depth of 90 mm and material thicknesses of up to 3 mm, Groke doors are stable and robust. The heavy-duty construction and the security elements, which come as standard, offer reassuring protection. A stable connection between the frame and threshold facilitates installation and ensures a high load-bearing capacity and durability of the construction.

As standard, three circumferential sealing levels without interruption ensure a high level of wind and weather resistance. Because only a really tight door protects you from the cold and noise.



*Arcade GT90 profile system*



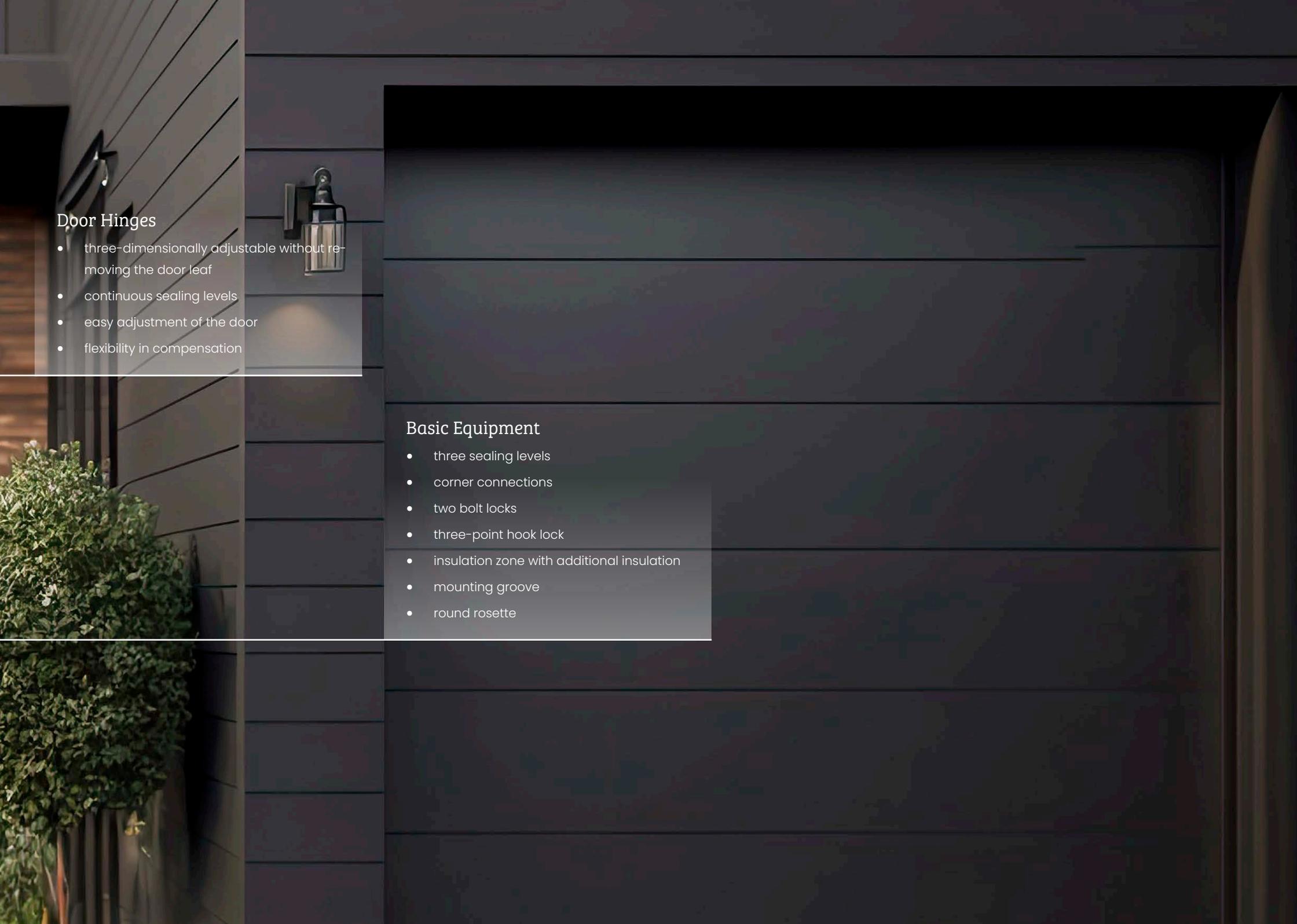


### Wall thickness up to 3 mm

- extremely torsion-resistant profile
- very high static value
- secure hold for lock and hinge bolts

### Threshold

- thermally insulated aluminum threshold for old buildings (standard)
- for new buildings: PVC threshold extension profiles, 25/50/100 mm combinable according to preference



## Door Hinges

- three-dimensionally adjustable without removing the door leaf
- continuous sealing levels
- easy adjustment of the door
- flexibility in compensation

## Basic Equipment

- three sealing levels
- corner connections
- two bolt locks
- three-point hook lock
- insulation zone with additional insulation
- mounting groove
- round rosette

# New doors are opening

## Aluminium loft doors for interior use

The aluminium LOFT DE LUXE doors are an absolute novelty in the history of Groke and impress with the highest quality. The slim design made of aluminium and glass is a stylish eye-catcher for your premises. The modern, understated look combines the characteristic industrial look with filigree elegance and creates a unique ambience.

Whether as a door or as a partition wall - benefit from the many possible uses of our elements!

Every LOFT DE LUXE door is customised, with a choice of numerous glazing bar layouts. We use 6 mm laminated safety glass (LSG) as standard for our LOFT DE LUXE doors.



*Single-leaf loft door with fixed elements as room divider*



# Improved energy balance

## Moving forward together

The topic of energy efficiency continues to grow in importance. And rightly so, in our opinion. That's why we have long focussed on several circumferential sealing levels in the development of our doors. Because only a really tight door protects you from the cold and noise, reduces your heating costs in winter and supports energy-efficient living through intelligent construction. To help you improve your energy balance, KfW offers financial support for refurbishment measures.

### In-house climate chamber

Cold-resistant and extremely heat-resistant: Groke doors are rightly expected to be both. That's why the materials used have to withstand icy temperatures and blazing heat in Groke's own climate chamber. Thermographic tests reach surface temperatures of  $-30^{\circ}\text{C}$  to  $+100^{\circ}\text{C}$ .



*Climatic chamber for testing thermal insulation.*

### Environmentally friendly powder coating

Powder coating, known for its aesthetic and environmentally friendly properties, is increasingly focussing on sustainability. By integrating heat recovery systems, heat generated during the coating process is recovered and fed back into the production process. At the same time, water is purified by evaporation and reused in a closed cycle. These sustainable practices not only reduce energy consumption, but also minimise water consumption, promote resource efficiency and contribute to environmentally friendly production processes.



*Powder coating plant (Hagenbach)*



Our goal



**ca. 4.850**

square metres of PV system area

**2.637**

installed modules

**905**

kWp System size





**Gerd Schaaf**  
*Managing Partner*



**Wolfgang Schank**  
*Managing Director*

## Foreword

Since 1972, metaku has stood for innovative entrance door panels made of aluminium and plastic. Our constant striving for quality has led us from a metal foundry to a leading position in the industry. The strategic move to Breuna in 1994 enabled efficient production processes.

The significant capacity expansion in 2016 ensures the highest quality standards and adaptation to increasing market needs. Our front door panel brochure from 2021, a bestseller, reflects our commitment to innovation and customer satisfaction.



**„Quality, reliability and design are key aspects of metaku“**

Julia Fiedler

*Assistant to the management*

With a professional career spanning 20 years in the hotel industry, three years ago I ventured a lateral move to metaku Metall- und Kunststoffbau GmbH, a manufacturer of entrance doors and entrance door panels. In my role as assistant to the management at metaku, I not only have the opportunity to contribute my many years of experience, but also to learn new things about the fascinating world of front doors every day.

It fills me with joy to actively participate in the continuous optimisation of our products and processes. The dynamics of the industry and the constant search for improvements motivate me to make my contribution. Three key terms that describe my connection to metaku are high-quality entrance doors, reliability in production and a well thought-out, elegant design. These values not only reflect the products, but also characterise metaku's working culture and standards.

# Successful since 1972

**Progressive. Visionary. Progressive.**

metaku Metall- und Kunststoffbau GmbH was founded in Liebenau in 1972. The main activity in the early days was the metal foundry of decorative structures. In the 1980s, however, it became clear that the company's main focus and strength lay in the production of entrance door panels. From this point onwards, the company increasingly developed into a pioneer in the construction of entrance door panels. As a result of the growth, new capacities were constantly created and the company moved to its current location in Breuna in 1994. This building is used exclusively for the storage of consumables.

Following the acquisition of metaku from the SOMMER Group, the front door market was developed in 2019 and expanded over the following years.

With the in-house „Collection“ and „Topseller“ series, meta-

ku's business area has been expanded and is proving very popular. Flexibility and quality have always been a priority for us, so in 2022 we moved our own glass production into a newly constructed company building. Over the years, the company has grown into a progressive and innovative pioneer.



# Front door panels

## Certainly inviting

metaku Metall- und Kunststoffbau GmbH offers high-quality entrance door panels in the product fields of aluminium and PVC-U. Both materials present themselves as independent solutions with unique advantages:

### Aluminium front door panels:

- State-of-the-art appearance and technology: Precise workmanship and innovative surface treatment for an impressive appearance.
- Robust safety: High-quality aluminium ensures stability and meets the highest safety standards.
- Versatile application: Fits perfectly with various architectural styles, from modern to traditional.

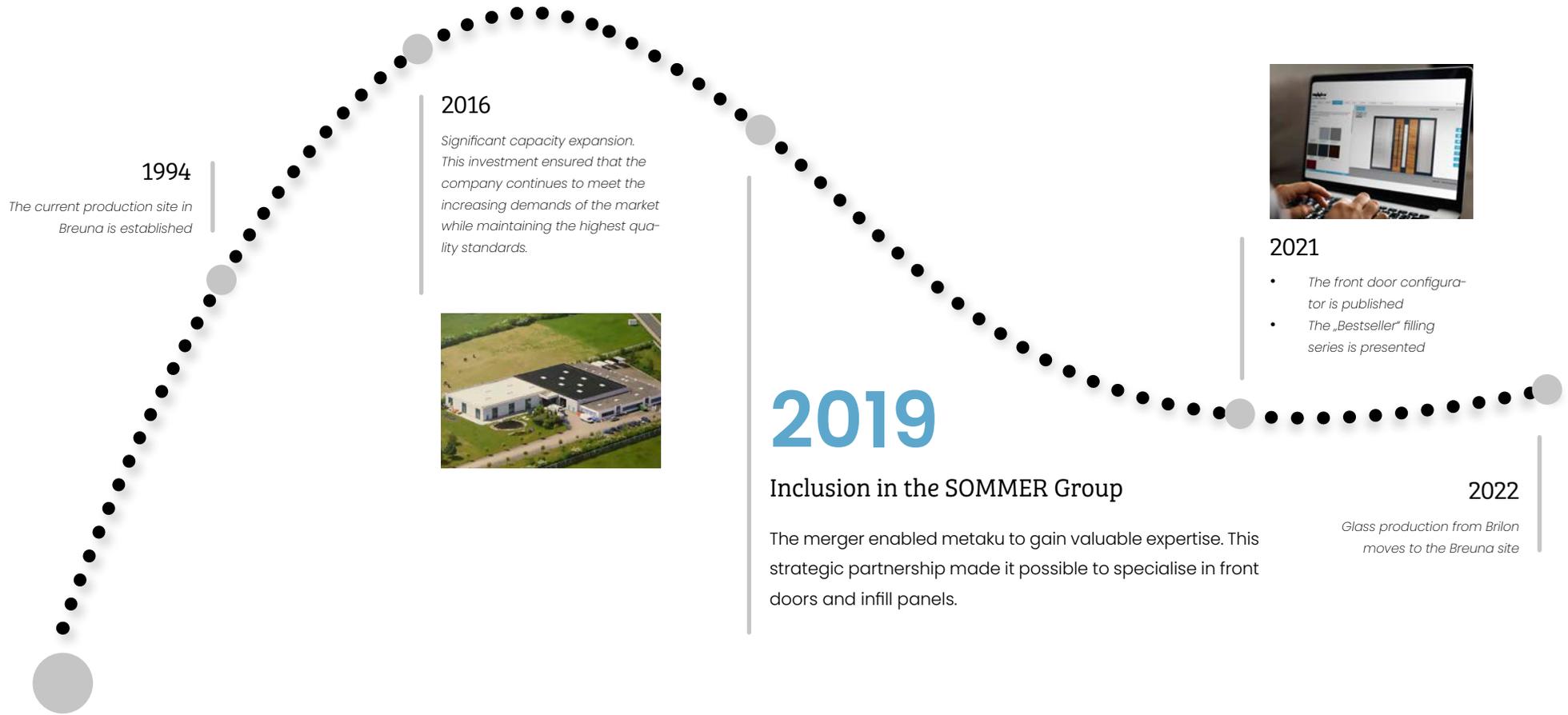
### Plastic entrance door panels:

- Traditional aesthetics and efficiency: Timeless elegance combined with modern thermal insulation for energy efficiency.
- Individual design: Wide range of colours and designs for personal customisation.
- Compact and easy to clean: Easy and effortless to clean, minimises maintenance.

# 1972

## Foundation of the company

metaku Metall- und Kunststoffbau GmbH is founded in Liebenau near Kassel. The main activity in the early days was the metal foundry. Since the 70s/80s, front door panels have been produced and production capacities have been constantly expanded.





## Highest standards

We redefine quality when it comes to front door panels. Our products stand for the highest standards in material selection and workmanship. The aluminium and plastic entrance door panels impress with their robustness, durability and precise workmanship. Every detail is carefully checked to ensure that customers not only receive an aesthetically pleasing product, but also one of outstanding quality.







**Gerd Schaaf**  
*Managing Partner*



**Tobias Beck**  
*Managing Director*

## Foreword

Aperto Torantriebe GmbH is one of the leading manufacturers of high-quality garage door operators for the do-it-yourself specialist trade. Our passion for quality and customer satisfaction is reflected in every product. As your partner, we not only offer products, but also customised solutions - especially for garages without a power connection with the innovative X-Box battery-powered garage door operators.

Immerse yourself in the world of DIY with our innovative solutions that make your everyday life easier. Put your trust in Aperto - your first choice for reliable garage door operators in the do-it-yourself trade.



**„I associate our company with innovation, quality and customer satisfaction“**

Tobias Beck  
*Managing Director*

My professional career began with an apprenticeship as a bank clerk, after which I worked as a corporate customer loan officer. In 2003, I became Sales Manager at Aperto Torantriebe GmbH and in 2007 I took over the position of Managing Director.

In my current role, I manage the strategic direction and development of the company, coordinate business activities and ensure efficient operational management.

My focus is on long-term growth strategies, market development and customer acquisition, with quality, customer satisfaction and innovation taking centre stage.

The clear focus of the company and the constant new challenges motivate me. As Managing Director, I have the opportunity to contribute creatively to the further development of the company, inspire employees and consolidate existing successes. The terms I associate with our company are innovation, quality and customer satisfaction. My goals are to increase sales through new products, open up new markets, promote sustainability and social responsibility, and further improve and expand customer loyalty and satisfaction.

# DIY is our drive

## Reliable and cost-effective

Aperto is an experienced supplier of door operators in the do-it-yourself (DIY) specialised trade. Since its foundation in 1993, the company has established itself with radio-controlled and automated concepts that hold a firm position in the DIY segment of the specialised trade.

The history of Aperto began with the clear vision of developing innovative door operators and solutions for the DIY trade. During this time, the brand has continued to develop and expand its product range. Aperto places particular emphasis on quality, reliability and user-friendliness.

Technology has constantly changed over time and Aperto has successfully adapted to offer modern and advanced door operators in the do-it-yourself sector. The products are characterised by their durability and the integration of advanced technologies that make everyday use easier and at the same time fulfil the highest safety standards.

Today, Aperto is presenting a diverse product portfolio in the field of door automation. One particular highlight is the Aperto X-Box, an innovative garage door operator with the option of solar or battery operation. This solution is particularly suitable for situations where there is no power connection in the garage and at the same time offers modern convenience.



# Extensive

## Reliability and functionality

The range includes other garage door operators that rely on proven SOMMER technologies and fulfil the highest standards in terms of reliability and functionality. These operators offer a convenient way to open and close garage doors automatically and can be integrated into existing garage door systems.

Aperto also offers a selection of swing gate operators and sliding gate operators especially for the DIY trade. The products are characterised by their robustness and durability in order to meet the most diverse requirements.

# 1993

## Foundation of the company

The company was founded by Lennart Carlsson, Jürgen Beck, Hermann Floruss, Hans Bleher, Uwe Sommer and Gerd Schaaf with the intention of making a DIY operators available to the specialised trade.



2001

Release of the new operators with Somloq rolling code system FM 868.8MHz with the Aperto models 868 L and Aperto 868 LX

2002

Introduction of the first solar operators with energy unit in a steel control cabinet

2000

Start selling Aperto operators with Aperto 1000 and Aperto 2000 with 40 Mhz radio

2004

Introduction of the solar operators with energy unit in a compact plastic box with transparent lid



2005

Further development and introduction of battery and solar operators: the X-Box is coming. New compact power supply unit with unique exchangeable battery technology.

2009

Further development of the X-Box with modern LED lighting and buttons on the power supply unit following models: Aperto 1000 and Aperto 2000 with 40 Mhz radio

2017

Introduction of the new Aperto 550 L operator generation and Aperto 800 XL





## SERVICE AND SAFETY

For optimum and fast service, we recommend purchasing our products directly from our online shop. This applies in particular to spare parts to ensure uncomplicated purchasing and cost-effective shipping. We offer worldwide shipping to provide you with security and a trustworthy partner for investments with higher costs.

When you buy a door operator from Aperto, you get quality made in Germany, high security, reliable technology and easy installation.



**DOCO**  
door solutions



**Johnny Creemers**  
*Managing Director*

## Foreword

Since our foundation in 1982, we have pursued one goal: we strive for partnerships, not just customers. Because at the end of the day, everything is based on trust. Our success story is based on our culture – a culture of do-it mentality, knowledge, flexibility and, above all, partnership.

We develop, test, produce and supply components and systems for sectional doors in the private and industrial sectors. From our headquarters in Sittard (Netherlands), we coordinate our sales offices and employees worldwide. Based on our firm belief that continuous improvement is possible, DOCOCO International B.V. continuously invests in the development of products, services and employee competences.



**„ We always want to offer our customers customised solutions“**

Peter Lacroix  
*Commercial Manager*

At DOCO International, our focus is not only on offering our customers high-quality door systems, but also on customised complete solutions for private and industrial doors.

The individual wishes of our customers are important to us. We are committed to offering an all-round package that meets the highest quality standards, from planning to installation.

For us, it's not just about doors - for DOCO, the satisfaction of our customers takes centre stage. Just ask our DOCO International

# More than just components

## Door components and door systems you can rely on

DOCO develops and supplies a wide range of high-quality components and systems for the private and industrial sectional door sector. The basis for the overall quality lies in the products used by our customers. DOCO therefore develops first-class components and systems to ensure that these standards are met.

In recent years, DOCO International B.V. has repositioned itself within the sectional door industry. In addition to developing product innovations and expanding our product portfolio, we support our partners in achieving business success. That is why we attach great importance to a personal customer relationship. In addition to the products we offer, we support you in optimising other business processes - from putting together your product portfolio to logistics solutions.

DOCO is always close to you and can therefore support you at short notice. Our range of services is tailored to the local requirements and needs of the market. We have branches in the Netherlands, Spain, the Czech Republic and the UK. The other markets are looked after by our sales team.



# Our mission

Working together on innovative and high-quality door solutions for everyone

At the centre of our identity are our core values: TOGETHER, RESPONSIBILITY, AGILITY, KNOW-HOW and DO IT! These values drive us to create an atmosphere of integrity, transparent communication and lasting partnerships with employees, customers and suppliers. Whether you are a long-standing employee or a new customer - you can rely on DOCO.

# 1983

## Foundation of the company

DOCO was founded by Georges de Schwartz in Sittard (Netherlands).



Georges de Schwartz

# 1997

## Extension

Relocation to the current headquarters in Sittard with offices and a larger warehouse



Hauptsitz Sittard

# 2003

DOCO International Central Europe s.r.o. is founded in Kralice na Hané (Czech Republic)



# 2006

DOCO International Southern Europe S.L.U. (Spain) and DOCO International Ltd. (United Kingdom) are founded.



# 2013

## SOMMER Group

DOCO becomes part of the SOMMER Group on 30 October 2013 when SOMMER acquires 100% of DOCO's shares.





EXS40(R)

### 2013

*With the introduction of the EXS40 and EXS40R, DOCO is the first non-door manufacturer to launch tension spring door systems on the open market*



## 2023

### Roll forming and bending

Our biggest investment to date: two roll forming machines and a bending machine. These are used for the production of our vertical angles and rails.

### 2020

*To promote the growth of our company and future investments, we have acquired a new and even larger building to house our assembly department.*



Production facility

## 2017

### HOME

DOCO introduces the HOME system: a highly innovative and cost-effective modular garage door system



HOME

# Own production processes

## Increasing competitiveness

DOCO International is focusing on technological advances with its new roll forming and bending machines. These enable the in-house production of rail sets and angled frames, giving the company more control over the entire production process.

The innovation not only strengthens product quality, but also DOCO's competitiveness. This investment underlines our commitment to customer satisfaction and shows a clear view of the future of production technology.



*Production hall with profiling machine and bending machine*



## Flatbed: Your complete garage door system in a cardboard box

The concept of a flatbed is simple: a sturdy cardboard box with all the fittings you need to build your garage door system, customised and ready to install. All you need to add are your panels and the operator.

Flatbeds are made exclusively from cardboard and are not only robust and environmentally friendly, but can also be stacked to achieve maximum truck capacity. This makes them an all-in-one solution for garage door professionals.

## Visit us for a tour or a training session

You can request an appointment for a tour of our production facilities, where you can see all the production steps and ask questions. You will also have the opportunity to see the latest developments in our products and systems in our showroom.

Our showroom has a separate training room where we can fully or partially assemble a door. There we offer theoretical and practical training to support you in all areas of our industry.

We offer the following training courses: General product training, HOME private door system & configurator, industrial door systems & configurator and torsion & tension spring calculations.



# We are your partner

And we can offer a solution for every customer

DOCO International speaks the language of door professionals and is known for its service-orientated system. Whether you are an existing or new customer, you can trust us to answer all your questions and resolve any issue as completely and comprehensively as possible

We attach great importance to maintaining personal customer relationships. That's why DOCO is always close by and can help you quickly. Our developments are customised for every market. We have offices in the Netherlands, Spain, the Czech Republic and the United Kingdom.



*Our showroom has a separate training room*

A large industrial door system is shown in a warehouse setting. The door is composed of multiple horizontal panels, each supported by a metal track system. The tracks are mounted on a wall and extend across the width of the door. The door is currently closed, and the tracks are visible. The background shows the interior of a warehouse with a corrugated metal roof and structural beams. Two white circles with lines pointing to the tracks are present: one on the left side of the door and one on the right side. Two semi-transparent grey boxes containing text are overlaid on the image. The first box is on the left, and the second box is on the right.

## Industrial Door Systems

- broad range of systems and components
- customized industrial door systems
- standard hardware, higher-mounted hardware, and vertical hardware
- inclination brackets available for adapting to roof slope
- full Vision for various panels

## Excellent support

- intuitive online configurators
- personalized CE certification
- U-value calculator
- spring calculations for all systems
- instructions for each system



### Private door system HOME

- modular system with universally applicable track set
- RC2 certified burglary protection
- pedestrian door available
- solution for prefabricated garage
- optionally pre-tensioned and pre-assembled tension springs

### Flatbed packaging

- a carton with all fittings for the construction of a sectional door system
- stackable for maximum truck capacity
- panels can be stacked on the packaging
- All-in-one solution for more efficient work



„Sustainability is more than a goal at DOCO - it's an obligation.“

Fons Nijssen  
*Facility Manager*

Our LEAN projects in transport, which aim to optimise packaging and minimise the transport volume per shipment, are just the beginning. Internally, we consistently focus on environmentally friendly practices, from fully electric internal transport to hybrid and electrically powered leased vehicles.

The integration of LED lighting and intelligent sensor technology in our buildings demonstrates our commitment to efficient energy consumption. Waste is carefully separated in our warehouses and the introduction of deposit containers and reusable drinking bottles and coffee cups underlines our endeavour to drive sustainable change at all levels.

At DOCO, sustainability is at the centre of every decision - from product development to day-to-day business.

# Focus on sustainability in transport and logistics

## Sustainability begins with optimisation

DOCO International is consistently committed to sustainability, starting with transport. DOCO is running several LEAN projects aimed at minimising packaging and increasing the transport volume per shipment. Many of our shipments are consolidated in order to reduce waste. To this end, for example, the design of our cardboard packaging (flatbed) has been optimised for maximum transport efficiency.

We also focus on sustainability internally wherever possible. Our internal transport is fully electric and our company vehicles are hybrid or electric. In addition, all buildings are equipped with LED lighting and time and motion sensors to avoid unnecessary energy consumption. In our warehouses, waste is carefully separated and we are constantly working to minimise material waste. In the offices and canteens, we have introduced deposit boxes where employees can donate cans to charity. We have reusable drinking bottles and coffee cups for the consumption of water and hot drinks, including for truck drivers.

At product level, we focus on sustainability by developing thermally optimised side seals and products for 60 mm panels that minimise the U-value of our garage doors. Wherever possible, we have introduced wood-free packaging, with sustainable and stable cardboard playing the main role. Cardboard packaging is not only easy to store but also easy to recycle, minimising our environmental footprint.



## DUURZAAMHEIDSCERTIFICAAT

HIT verklaart hierbij dat

**Doco International B.V. te Sittard**

Door het implementeren van de HIT Solution op maatschappelijk verantwoorde wijze een belangrijke bijdrage levert aan:

- ✓ ENERGIEBESPARING
- ✓ CO<sub>2</sub>-REDUCTIE
- ✓ DUURZAAM Ondernemen

HIT verleent een duurzaamheidscertificaat aan bedrijven en organisaties die bewust bezig zijn met energiebesparing conform de Wet milieubeheer.

Certificaat geldig tot 5-7-2023



Onderwerp: 18-7-2022

Danny Pieters  
CEO





**Gerd Schaaf**  
*Managing Partner*



**Steffen Schaaf**  
*Managing Director*



**Christoph Wessely**  
*Commercial Managing Director*



**Dirk Wiegand**  
*Technical Managing Director*

## Foreword

With the acquisition of Triebenbacher, the SOMMER Group has taken another growth step towards the future. The traditional company in the heart of Bavaria has been part of the Group since 1 May 2020 and will be managed as an independent brand. Triebenbacher and SOMMER already have a long-standing partnership, which has always enabled us to emphasise our value proposition.

Since 1936, Triebenbacher has been a constant partner to the trade, supporting our fabricators with expertise and quality thanks to its many years of experience.



„I can contribute my ideas to the company“

Tanja Niedermeier  
*Product manager*

After my commercial apprenticeship, I completed my A-levels and then decided to study industrial engineering. I successfully completed this with a Master's degree. As a product manager, I focus on the strategic development and maintenance of the product portfolio, particularly for products that are manufactured within the group of companies. This puts me in close contact with all the companies in the SOMMER Group.

Through my family connection to the company founder, I have been associated with SOMMER since I was a child and I am grateful to have started my professional journey here. My position offers me the opportunity for continuous development and personal growth. When I think of the Triebenbacher company and the SOMMER Group, words like family, cohesion and innovation come to mind.

By taking on challenging projects, I am constantly developing and have set myself the goal of becoming an expert in my field.

# Expertise and quality

## A partner since 1936

As a full-range supplier, Triebenbacher offers an extensive variety of products. Our services range from the provision of individual system components to customised special designs.

With 7 sales representatives in Germany, Austria, Switzerland and South Tyrol as well as international partners, Triebenbacher is a global brand for expertise – at an excellent price/performance ratio.

Triebenbacher became part of the SOMMER Group in 2020. Triebenbacher and SOMMER Antriebs- und Funktechnik GmbH already have a long-standing partnership that has enabled us to underline our performance promise.

## Leading quality - Made in Germany

Despite advancing globalisation, Made in Germany still applies to a large number of our products; this ensures reliable and consistent quality.

## Exceptional selection

From classic wrought iron to glass construction and stainless steel components through to a fully self-contained door component system. There is a solution for every application.



# Services

## Overview of our services

Triebenbacher has stood for expertise and quality as a partner to the trade since 1936. As a wholesaler and manufacturer, Triebenbacher offers an extensive range of products. Our range of services extends from the provision of individual system components to customised special designs. You have the ideas, we have the possibilities to realise them!

We support you with professional expertise in the realisation of your projects. Ensuring the quality of our products is our top priority. Our way of fulfilling these high standards is determined by relevant experience in combination with our own production and expert staff.

- bending service
- drilling and processing service
- construction and project service
- custom manufacturing and drawing service
- structural calculations and approved products

1953

Due to significantly increased demand, the distribution of mass-produced forged articles commenced, and an ornamental blacksmithing department was established.

1945

Setback

During the air raids on Munich in January 1945, the company building was severely damaged.

1972

Further expansion

Foundation of production in Velden an der Vils. At that time, the company's central warehouse was located in Velden at Theodor Triebenbacher Straße 10-12.

1936

Foundation of the company

Wholesale trade in metal goods and manufacture of ringless curtain sets by Theodor Triebenbacher.



Theodor Triebenbacher



Foundation of the company





MegaCAD

1996

Start of the partnership with MegaCAD.  
TT is one of the first companies in the industry to introduce a CAD design programme for gates, fences and railings.



2020

New times for TT

Triebenbacher has been part of the SOMMER Group since May 2020

2021

Tradition has quality  
TT celebrates its 85th anniversary.



2013

Triebenbacher becomes part of the Gonzato Group



# Experts with many years of experience

## Continuous research - permanent expansion of the product range

With our many years of experience in the metal construction and carpentry trades, we can call ourselves experts when it comes to the needs of our customers. Together in the SOMMER Group, we are constantly developing new products that help our partners to achieve business success.

The permanent expansion of our product range and the objective of achieving an absolutely unique position are part of our everyday business.



*Vitratec, the self-closing hinges*



## Performance Promise

We are a reliable partner you can count on.  
We are always where we are needed. On-site at the construction site, in the office during project planning, or as troubleshooters on the phone.



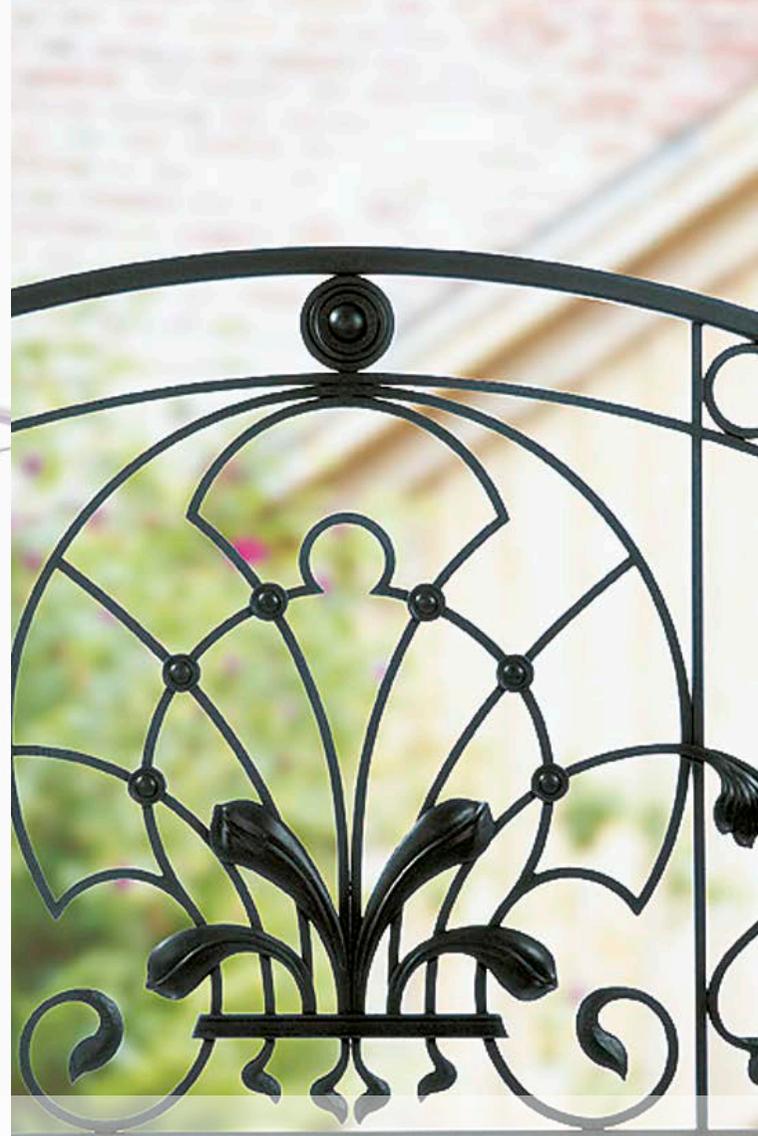
## Glass technology

- railings
- overhead glazing
- canopies
- components with general building inspectorate test certificate (AbP) and general building inspectorate approval (AbZ)



## Components

We offer gates and fences in aluminium, steel and stainless steel.



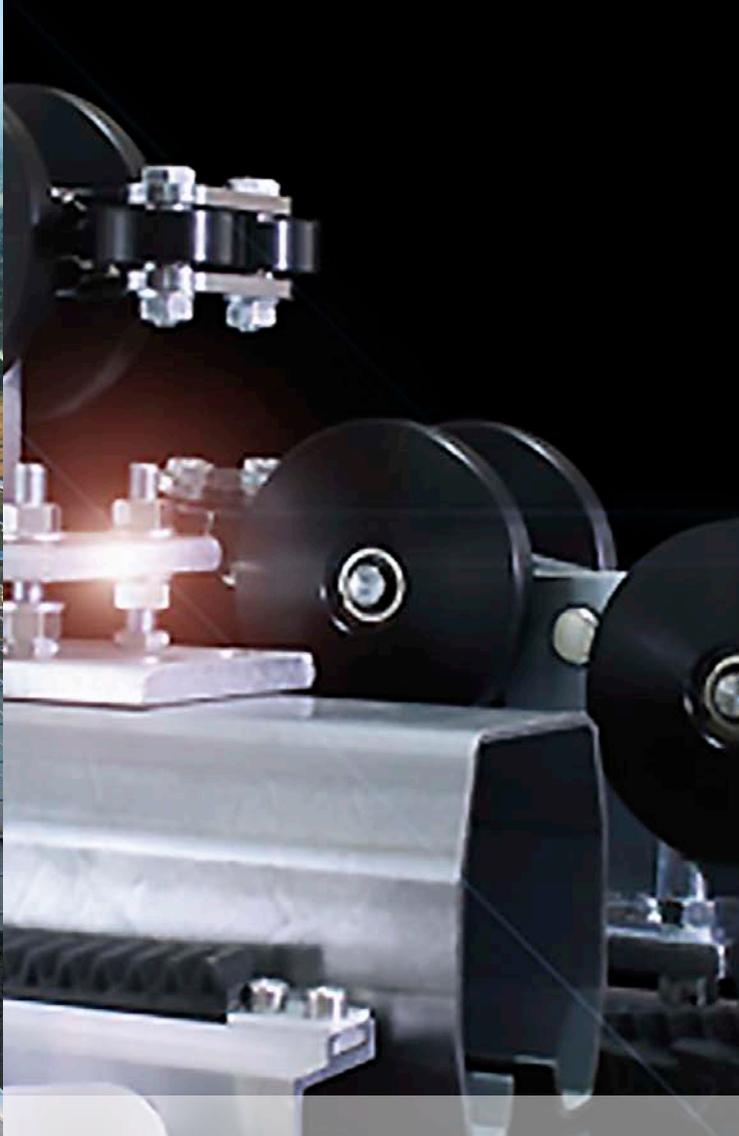
## Wrought iron

- long materials
- built-in elements
- high design variety



## Stainless steel components

- railing construction
- glass construction
- gate and fence construction



## Running gear

We have numerous accessories for sliding gates.



## Door components

- steel
- stainless steel
- aluminium





**Markus Beck**  
*Managing Director*



**Jochen Lude**  
*Managing Director*

## Foreword

MyDoor GmbH, another SOMMER Group company, acts as a nationwide service provider for all products, members and partner companies. As the central point of contact for online enquiries, we guarantee comprehensive service.

The seamless takeover of SOMMER Group customers and the efficient communication platform for end users are central to our services - for a consistently satisfying experience when dealing with the first-class products of the SOMMER Group.



„The job is very varied and customerorientated.““

Sabine Lauterbach  
*Technical sales advice*

I have been working as a sales representative in the field for the MyDoor Lüneburg branch since January 2023. The job is very diverse and customer-oriented. It requires sociability, good time management and enables personal involvement in local advertising measures, regional trade fairs and newspaper articles.

I was able to expand my technical understanding through practical training from my colleagues and coaching from my branch manager. Well-being, a secure job, harmonious day-to-day interactions and the feeling of belonging and contributing to success are important to me and make me happy. Another outstanding point is the fact that I can take my dog Lennox to work with me and that the team likes him. I also appreciate the flexible working hours.

Terms that I associate with the SOMMER Group and MyDoor are „Tradition meets modernity“, „family-run, healthy, forward-looking, solid and multi-pillar group of companies with a future“. I am aiming for a higher position in the future and am looking forward to my time at MyDoor.

# MYDOOR – THE PROFESSIONALS

## The service providers for products and solutions of the SOMMER Group

MyDoor, your expert for high-quality doors and entrance doors, was founded with the vision of offering customised solutions. Our exclusive quality products promise long-lasting satisfaction.

As a nationwide service provider for the renowned SOMMER Group, we are proud to serve as a point of contact for online enquiries and to ensure the continuation and takeover of SOMMER Group customers.

At MyDoor, communication with end users takes centre stage. Our reliable partnerships not only enable the smooth installation of our products, but also guarantee the highest level of customer service. Welcome to MyDoor, where quality, individuality and customer satisfaction are our top priorities.





## Our objectives

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- Nationwide service manager for all products, members and partner companies of the SOMMER Group
- Contact person for online enquiries
- Continuation/acquisition of potential customers of the SOMMER Group
- Communication platform for end consumers

# Around the door

## Quality and customer focus

Our sectional doors are among the highest quality products. We guarantee the reliability and functionality of our products. Functional safety, the best material quality, high-quality surfaces, modern design, simple installation and a long service life - the MyDoor garage door will convince you!

### Burglar-resistant and clever

The certified burglar resistance makes the job of burglars more difficult and the alarm siren of the operator signals an attempted break-in. RC-2 certified doors are eligible for KfW funding.

### Stable, thermally insulated and secure

The 40 mm thick door leaf including finger pinch protection provides optimum thermal insulation and helps to save energy.

### Smooth running and high quality

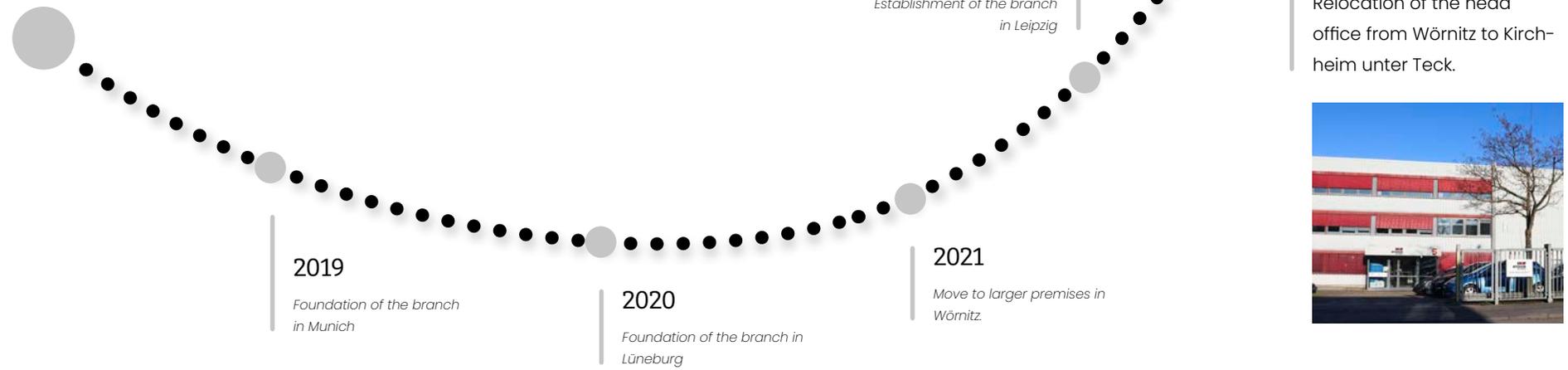
Tandem rollers with ball bearings ensure smooth and even door operation and therefore a long door life.



# 2017

## Foundation of the company

MyDoor was founded as a service partner for the SOMMER Group. It also serves as a communication platform for end customers.



# 2023

## New head office

Relocation of the head office from Wörrnitz to Kirchheim unter Teck.



# MYDOOR LOCATIONS

## Germany-wide dealer network

Our company is characterised by a Germany-wide network that ensures optimal accessibility and proximity to our customers. With locations in various regions, we attach great importance to responding quickly and efficiently to individual customer needs.

Our philosophy is characterised by genuine customer proximity - we understand the uniqueness of each customer and strive to offer custom-made solutions. Customer friendliness is not just a buzzword for us, but a central component of our corporate culture. Friendly and competent local teams are committed to creating a positive customer experience. Our aim is not just to sell products, but to build lasting partnerships through excellent service.

### Location photos of our branches





## Experts on site

We are the professionals when it comes to doors, gates and canopies. With us, you get everything from a single source: customised doors with electric operators, side entrance doors and canopies as well as aluminium entrance doors. So not only does everything fit together, but everything also works perfectly.

Our aim is to offer you an all-round carefree package that takes all the work off your hands.



## Door operators

MyDoor's broad product portfolio covers all your door automation requirements. At our place, you will find SOMMER operators for garage doors, courtyard and outdoor gates, industrial doors, and barriers for parking lots. See for yourself!



## Sectional doors

Safety, design, reliability and individuality are playing an increasingly important role in modern construction and therefore also in door systems. Our sectional doors are among the highest quality products. We guarantee the reliability and functionality of our products.



## Front doors

We offer a large selection of modern, timeless or classic aluminium entrance doors that can be customised with many different components. The front door is the showpiece of your home and the entrance to the living area - here we combine beauty and security according to your ideas and requirements.



## Gates and fences

Individual solutions, this applies to the design, colour schemes and, of course, technical designs and special requests. As a prestigious material, aluminium offers a long and outstanding service life. It is virtually low-maintenance and 100% recyclable, making it a sustainable product.

# We are Family

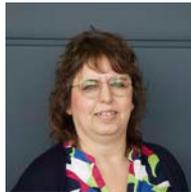
## Voices from the SOMMER Group



Andrea Kleineisl

*Sales management*

In 1988, I applied for an apprenticeship as an industrial clerk at SOMMER because I knew the company and already had personal contacts with Uwe Sommer, and my mother helped out in the accounts department part of the time. At that time, SOMMER had around 35 employees.



As the second trainee in the company's history, I was able to take on a wide range of tasks right from the start. After my apprenticeship, I was taken on in the internal sales department, but due to the increasing export volume, I took on additional tasks in export document preparation and customs. At that time, hardly anyone spoke English, but this became increasingly important.

In 1994/95, I was offered the position of Team Leader in Internal Sales, which I still hold today – over 35 years later. Today, I manage a team of over 20 people, have power of attorney and am responsible for domestic sales, export and reception as well as related organisational tasks such as travel management and visitor management. I value the cooperation with my team and all my colleagues. The SOMMER feeling, characterised by quality, innovation and good cooperation, accompanies me every day. Even in challenging times such as the coronavirus pandemic, we have tried to maintain personal contact with customers. We are already looking forward to the upcoming trade fair, where customers from over 53 different countries are expected. It will be an intensive customer loyalty event that will allow us to re-establish personal contacts.

Personally, I have not pursued a clear life plan, but have accepted life's chal-

lenges, both privately and professionally. I feel comfortable in my position and hope to do my best for the company, my employees and my team. Life is not always straightforward, but I am open to new challenges and look forward to continuing to learn and contribute to the development of our group of companies.

Steffen Schaaf

*Export Sales Manager*

In 2008, I completed my dual degree in business administration at the DHBW in Stuttgart and then moved into project management. There I successfully built up the area of commercial projects, in particular the changeover to the ERP system pro Alpha. After I took over as Head of Export Sales, I have been in charge of various branches, companies and employees over the last ten years as the company has grown within the Group, which has expanded my responsibilities as Head of Sales.



The changes in the position of Head of Sales reflect the shift from a focus on product offerings and pricing to a broader role that develops strategies for the entire portfolio. My aim is to act as a link across the entire group of companies and to be successful in combinations of different elements.

One crucial realisation that I have gained over the years is the importance of the right team. Success can be realised with the right people. No matter how good the preparations are, without a team that pulls together, wants to imple-

ment and is committed, things often come to a standstill. It is crucial to have people on board who have a do-it mentality.

The SOMMER feeling has spread more, but it is still present in all of us. The challenge now is to involve more people, from 200–250 back then to almost 800 people today. It means more work, but the effort is worth it to continue to be part of this great team. For me, the SOMMER Group is more than just a company, it is a family and a team that is unique in the industry.

Success and growth are key elements for the SOMMER Group, supported by a strong team. Despite setbacks in difficult economic times, we have achieved many successes as a team and remain firmly on course. The pursuit of growth and success drives us, and my professional goals for the future include continuing my work in the management team, striving for greater success and joining the management team

## Laura Pohlmann

### *Disposition*

My time at SOMMER began in 2000 with an apprenticeship. After successfully completing my training, I was lucky enough to join my favourite department in Purchasing straight away. I was able to develop from C-articles to more demanding tasks and received continuous support through training and seminars. In my 20 years in Purchasing at SOMMER, I have taken on a wide range of tasks, from strategic purchasing to scheduling and operational procurement. The continuous growth of SOMMER led to us starting to restructure the purchasing department two years ago. I took over responsibility for scheduling as head of department, which gives me the opportunity to focus more on digital development.



The turning point in my career was when I took on more responsibility in purchasing and felt that my performance was appreciated. What motivates me at SOMMER is the collegial atmosphere, especially in the purchasing team, which has retained a family-like relationship even after many years and forms a nice constant with 30 and 35 years of service. In terms of my professional goals, I am striving to successfully complete the ongoing restructuring in Purchasing and to optimise my area by using digital opportunities. The supplier portal that we recently launched is an important step in this direction. My focus is on making the restructuring project a success and further optimising my area.

## Irina Fast

### *Export sales*

My professional career began as a primary school teacher. We came to Germany in 1998 with 0.1% knowledge of German. Here I completed a language course and then trained as a solderer. I worked for a SOMMER supplier, but after went bankrupt two years ago. All the women then applied to SOMMER. I was hesitant at first, but a good friend persuaded me to apply and I became the only woman to be taken on. This decision marked an emotional turning point in my professional life.



At SOMMER, I initially worked in production and then, at my own request and with Gerd's trust, I switched to sales/export. Despite my immature language at the time, I took the plunge and have now been working at SOMMER for over 20 years, including 19 years in export. I look after countries such as Switzerland, the Netherlands, Belgium, Luxembourg and Hungary, as well as direct contacts with customers in Moldova, Georgia and Armenia. The work is enjoyable, especially customer support. I am very grateful to SOMMER for such an opportunity. I don't know if there could be anything like it anywhere else. I'm definitely glad that I work here and want to continue working.

I particularly like the fact that SOMMER is so familiar. You just feel like you're part of the family. Many customers who come to SOMMER or visit SOMMER say the same thing. And that motivates me too. And also that Gerd comes into the office every morning and greets everyone with a handshake. That's not a matter of course, especially at such large companies.

For me, SOMMER means family, partnership and growth. You grow with the group and the group grows with you. After 20 years, you can already see what it has become. My aim is to stay with it and grow with it in this dynamic environment.

## Mara Hahn

### *Apprenticeship as an industrial clerk*

I have been completing my apprenticeship as an industrial clerk at SOMMER since September 2021 and I have already learnt and developed a lot during this time. In the summer of 2023, I took the opportunity to spend time abroad in Dublin, Ireland, which strengthened my independence. This experience would not have been possible without the apprenticeship.



During my rotation through various departments, I decided in favour of the Transport and Logistics department, where I am currently in my induction phase, with the prospect of being taken on after completing my training. I particularly appreciate the family-like corporate culture at SOMMER, which makes work a pleasure every morning. I expect to continue to improve my skills and learn new things. For me, the SOMMER Group stands for innovation, teamwork and growth.

# We are Family

## Voices from the SOMMER Group



### Uwe Baresel

*Exhibition stand construction manager*

I trained as a carpenter and worked in this profession for several years before I came to trade fair construction through acquaintances. After seven or eight years in trade fair construction, SOMMER contacted me and asked if I would like to take over the trade fair department. I regret this decision.

I haven't until today. My job is to be responsible for trade fair planning and -I am also responsible for the organisation, showrooms and events of SOMMER and the entire SOMMER Group. In my position, I enjoy a considerable bonus of trust and the freedom to organise my own work. The personal contact with my boss and the opportunity to play an active role were decisive factors in my decision to work for a medium-sized company.

My main goal is to enjoy my work, and in the almost 14 years I've been here, I haven't regretted it. The freedom of design, the trust of the company and working with great colleagues are particularly important to me. I don't just want to create beautiful trade fair stands, I also want to help present the SOMMER Group in a positive light and show customers the cohesion and spirit we have. The upcoming R & T trade fair will be the biggest that SOMMER has ever done and I am looking forward to the challenge of planning a stand of 510 square metres. In addition to some new products, there will also be customer events to encourage direct contact and personal familiarisation.



### Maximilian Müller

*Group project management*

This year I am celebrating my 10th anniversary with SOMMER. My professional career began here in 2014 with my training as an industrial clerk, which I successfully completed in 2017. I then completed a dual business studies programme from 2017 to 2020 with a focus on industrial service management.

I have been working in Group Project Management since 2020 and my current position is Supply Chain Manager at MyDoor GmbH. In this role, I am responsible for central purchasing and procurement logistics. My tasks include the entire ordering process, logistics handling and the optimisation of internal structural processes within the company. My daily contact with internal and external contacts enables me to gain a wide range of experience in these areas. I am motivated by the daily challenges of meeting the requirements of customers and suppliers.

The SOMMER Group and MyDoor GmbH are characterised by their innovative, family and team-oriented qualities. In my position, I endeavour to meet the needs of all stakeholders on time and without delays in delivery. In the future, I plan to further deepen and expand my expertise. Internal processes and structures are to be continuously improved and adapted to the requirements of the corporate environment. Personally, I am ready to take on more responsibility within the SOMMER Group in order to maximise my contribution to the overall success of the company.



### Marie Pfizenmaier

*Transport logistics*

I started my apprenticeship as an industrial clerk at SOMMER in 2017 and successfully completed it in 2020. Immediately afterwards, I joined the transport logistics department, where I work as a clerk. My tasks include planning shipments at national, European and global level. This includes preparing forwarding orders and all customs documents for third-country shipments. I also take care of processing imports, invoicing and liaising with freight forwarders.

Thanks to the training and further education opportunities at SOMMER, I have already been able to attend customs training courses. I am currently completing further training to become a certified business administrator. I have currently taken on additional tasks and responsibilities, which gives me the opportunity to gain a lot of experience and face new challenges every day. My interest in customs motivates me to delve even deeper into the subject through further training. I am ready to learn new things and actively apply this knowledge.

I enjoy working at SOMMER every day because it is very varied and no two days are the same. The working atmosphere is pleasant and the interaction with each other is very collegial. The modern, well-equipped workstations also contribute to a positive working environment. When I think of the SOMMER Group, terms such as strong cooperation, team spirit and mutual support come to mind.



## Rosalba Schaaf

*Vertrieb Export*

My professional career began on 1 September 1990 at SOMMER, where I completed my training as an industrial clerk. After my training, I was drawn to sales, especially in export. I have now been working in this area for 33 years and act as a link between customers and various departments.



A particular highlight was my involvement in setting up the branch in Italy and looking after it on a daily basis. Other markets that fall within my area of responsibility are Greece, Cyprus, Australia and New Zealand. I still enjoy the variety of tasks in sales and the interaction with customers, whether at home or abroad. Of course, I would also like to mention that I have found my personal happiness at SOMMER.

In my three decades at SOMMER, I have witnessed how we have grown steadily. Overcoming challenges such as the 2008/2009 financial crisis and the coronavirus crisis has strengthened our team spirit. And our customers value us as a strong, reliable and fair partner.

I am pleased to see that if we all pull together, we can do it. It only works together, it only works with each other. Thank you to our forward-looking management and the team, who are securing our future with the right strategies.

For me personally, I strive to optimise internal processes and promote a sense of togetherness within the team. Despite all the challenges, I still really enjoy my work at SOMMER and I try to pass this passion on to my young colleagues

## Melanie Sommer

*Group project management*

It was with a proud heart that I celebrated my 10th anniversary with the company in 2023. From the very beginning, my connection to SOMMER was like a strong bond that was passed on to me by my dad.



I have been a shareholder of the SOMMER Group since 2006, but I officially started on 11 November 2013 with a job in Purchasing, followed by a dual degree in business administration at the DHBW until 2018. I then headed up various projects in Group project management, such as the SOMidee company idea management system, the SOMvital company health management system and the development of the MyDoor brand.

I am currently working part-time on parental leave in the social media department for the SOMMER Group and I am passionate about what I do. I am grateful for all the support, our dedicated team and the unforgettable moments that make our SOMMER time so special. In this moment, which unfortunately I can't share with my dad, I can still feel his inspiration, his values and his tapping hand on my shoulder.

To the future - to the SOMMER Group



## Ronja Sander

*Sales clerk*

After completing my training as an office management assistant, I joined Groke Doors Ltd. in 2021 as a sales clerk. I am motivated by the positive working atmosphere, the flexible working hours and the friendly colleagues. My tasks include entering door orders and providing individual customer support.



For me, Groke is primarily associated with terms such as front doors, loft doors and the SOMMER Group.

# We are Family

## Voices from the SOMMER Group

### Marvin Beelte

*Head of Marketing*

I started as a media designer at Groke in 2021 and have been working as Head of Marketing for Groke since 2023. My tasks include the internal and external communication of the company as well as the design of brochures and the conceptual logo development. Furthermore

I am responsible for the further development of our front door configurator. I want to use my work to drive the company forward and further increase awareness. I'm also passionate about team spirit and want to promote this so that we grow closer together in the SOMMER Group.

For me, Groke stands for cohesion within the company, but also for cohesion within the Group. Thanks to our many years of experience, we can score points with our technical expertise and can react flexibly to problems or market changes.



### Joachim Klaczinski

*Sales clerk*

I began my professional career in 1988 with an apprenticeship as an industrial clerk. In 1991, I was taken on by Groke Doors Ltd., and since 2018 I have held the position of deputy in internal sales. I have now been with the company for 35 years. During my many years of employment, I have gained extensive technical experience in the field of front doors and their installation. The Groke company, with which I have strong ties, stands for de-

cadres of expertise in the production of aluminum front doors. The company once started out as a locksmith's shop for forged doors.

Looking to the future, I am striving to take on more responsibility and further develop my skills. For me, Groke not only represents an employer, but also a company with an impressive history and craftsmanship.

### Elisa Huber

*Sales clerk*

After my social year in day care, I completed my training as an interior decorator. For health reasons, I reorientated myself and began training as a retail sales assistant with subsequent further training as a business administrator.

I started my career in sales at Groke in 2017.

My professional experience is characterised by the ability to address problems, find solutions and communicate them openly. I believe that a smile on the phone often brings a smile back. Professionally, I hope to be involved in more cross-departmental projects at Groke. I associate Groke Doors Ltd. with high-quality front doors and a great team.



### Ingo Kruczyk

*Welder*

I have enjoyed working at metaku since 1999. My activities include welding, bending, cutting, milling and sandblasting materials. I appreciate the variety of tasks and the opportunity to use my manual skills in different areas. I am proud of my many years of service at Metaku and plan to continue my professional journey until I retire.

### Manuela Sander

*Purchasing clerk*

My professional journey began in 2004 as a self-employed steel construction worker with my husband. In 2010, I started as a production assistant at metaku Metall- und Kunststoffbau GmbH, initially part-time and later full-time. Over the course of my career, I worked in various departments until I finally arrived in Purchasing. Between 2014 and 2017, I completed a distance learning programme to become a CAD designer. In my current position, I am responsible for the procurement of accessories and side panel panes for entrance door systems as well as the creation of drawings for production. I am motivated by the versatility of my work, the job bike, flexible working hours and the short official channels. I see my connection to metaku in the co-operation with colleagues, the opportunity to develop my creativity and the good working atmosphere.



## Jannik Marcussen

*Sales clerk*

Since successfully completing my training at metaku in 2020, I have been working as a sales clerk. Since 2024, I have also had the opportunity to work as a trainer. Parallel to my professional career, I have been pursuing a distance learning programme in business administration since 2023. I have always been enthusiastic about the many opportunities for further development that our company offers. I find the responsibility that I have been able to take on over the years enriching. I particularly appreciate the trust placed in me and the recognition of my work. The atmosphere in the workplace is very important to me and I am happy about the pleasant working atmosphere that prevails here.



## Saskia Horstmann

*Trainee industrial clerk*

I have been training as an industrial clerk for a year and a half and particularly appreciate the customer contact and working with costs and requirements. The insight into different areas of the company motivates me. In order to deepen my motivation, I am considering taking on more responsibility in customer management or cost optimisation and further training. My goal is to actively contribute to the further development of the company.

## Hans Joachim Beelte

*Production Manager*

My professional journey began in 1983 with an apprenticeship as an industrial fitter. After passing my final examination in 1986, I continued as a skilled worker in equipment maintenance. In 1993, I successfully passed the examination to become a master metalworker.



From 1995 to 2004, I was self-employed with a company that manufactured wire goods (shop fittings). Since 2004 I have been working for the company metaku Metall- und Kunststoffbau GmbH as production manager. My motivation lies in the prospect of a secure future and the high level of vertical integration of our company.

In my experience, production processes can be planned, but personnel planning can be a challenge. For me, metaku stands for innovation and reliable quality.

# APERTO®

## Ilka Baresel

*Sales representative*

After training as an office administrator, I ventured into self-employment as the owner of a video store. In January 2011, I decided to give up the video shop and shortly afterwards joined SOMMER in the dispatch department. The move was motivated by the proximity to our home and my partner's existing connection to the company.

In March 2018, I was given the opportunity to move to the Aperto office, where I have been responsible for a wide range of tasks ever since. I am responsible for almost everything here - from sales and administration to dispatch when my colleague is not present. I really enjoy my work, not least because of my fantastic colleagues and the pleasant working atmosphere. Most of my work consists of maintaining friendly contact with customers so that they always feel they are in good hands.

It is important to me to complete my tasks quickly and precisely. I really appreciate the positive working atmosphere at both Aperto and SOMMER, and I enjoy going to work every day. I am always interested in new tasks and hope to be able to contribute to the success of the company.

# We are Family

## Voices from the SOMMER Group



### Marlon van der Weide

*Marketing staff*

I joined DOCO in 2017 as a marketing employee. I am proud to contribute to some of the company's most interesting projects by creating all kinds of internal and external communications, including the corporate video and various promotional documents. In my role, I focus on improving internal and external communications, designing brochures, creating landing pages, email newsletters and numerous other creative activities.



And that's what I love about my work. My work offers me immense creative freedom, more than I could ever have imagined from a company in the garage door industry. My work has allowed me to develop not only as a professional, but also as a person, because we are constantly working on an even better end product. As for DOCO as a company, there are two core values at DOCO that are very close to my heart, Together and Do-it! DOCO's commitment to continuous improvement has not only helped the company, but also helped me become the best version of myself. And I'm still learning and improving, thanks to the help and expertise of my colleagues. That's why I'm proud of my work at DOCO.

### Bernard Hamers

*Customer Support Manager*

I joined DOCO in 2018 as a customer support employee. I am currently Customer Support Manager and responsible for the performance of the Customer Support team in the Netherlands. I am the first point of contact for problems of the customer support employees in the subsidiaries. In addition, I support the Commercial Manager in setting up and improving customer co-operations. My daily work mainly consists of solving more complex cross-departmental problems and focussing on the medium-term strategy for customer support (internal) and customer cooperation (external).



The successes that DOCO and the SOMMER Group have achieved in recent years, as well as the company's steady growth, have led to many organisational and operational challenges. All of us, not only within DOCO but also within the SOMMER Group, give more than 100% to overcome these challenges. And that's what gives me the energy to focus on continuous improvement. One of the best parts of my daily work is the good personal contact with customers and colleagues.

As an employer, DOCO offers me the opportunity for personal development. Not only in skills related to my role, but also on a personal level. For me, continuous improvement means that I also learn something new every day. The family atmosphere, the personal touch and the extra efforts that DOCO makes for its employees make me feel „AT HOME“. It makes me proud to be part of the SOMMER Group.

### Thimo Snackers

*Product Manager*

I joined DOCO in 2015 as a warehouse analyst. After a two-year break, I returned to DOCO in 2021 as a Product Manager. Today I work in the Product Management department. One of the main tasks of our department is to answer all incoming questions from our customers to find a suitable solution. We also deal with CE certifications, product configurators, project support, customer meetings and monitoring a healthy product range. Our work therefore consists largely of analysing and advising.



The versatility of my work is what appeals to me enormously. No two days are the same. Every day we start afresh with new challenges that we encounter at that moment. In addition, we are in contact with people and disciplines of all kinds, which is very challenging.

For me, DOCO stands for a do-it-yourself mentality. The flexibility associated with this shows our willingness to adapt to changing global circumstances.

### Bart Weusten

Quality engineer

DOCO and I joined forces in 2019 as quality engineers. I am committed to delivering high-quality goods. In addition to closely monitoring the quality of our goods, it sometimes happens that we or our suppliers deliver inferior quality goods. In such cases, I handle technical quality complaints, carry out root cause analyses and provide solutions wherever possible. You can find me everywhere: I check and measure products in the warehouse, evaluate processes such as roll forming and the assembly of rails, but I also carry out analyses in the office.

No day is the same. Sometimes it can be a challenge, but at DOCO we work together and find solutions. I know everyone and everyone knows me. Solving quality complaints from scratch gives me strength, and that's what I get up for in the morning.

DOCO is not a typical employer. We have a „can do“ attitude and find solutions both inside and outside the box. Working at DOCO means making a difference, as opposed to being just a small cog in the wheel. My colleagues are the ones who bring joy to my work.



### Birgit Richerzhagen

Customer service

I have been working at DOCO International as a back office employee since August 2013.

My main area of responsibility includes processing orders, quotations, creating invoices and registering and processing complaints. In my role, I am the contact person for our customers and for the field service. Over the years, DOCO has given me the opportunity to continue my training in the field of product-related technology. Today I calculate garage doors and industrial doors on my own and support my colleagues in the processing department. DOCO provided me with a lean training programme, which I successfully completed. This has given me the opportunity to carry out projects independently for the benefit of both customers and DOCO.

I am currently working on the webshop project. My area of responsibility has broadened and the work is varied. Problems are challenges that I like to face and it gives me a good feeling to have helped customers well and professionally. It energises me and boosts my self-confidence when things get difficult. As a back office, we work together as a team, which is very important to me.

Although I studied in the medical sector, with no knowledge of goals, DOCO trusted me 10 years ago. Looking back over the last 10 years, DOCO has enabled me to build a career by entrusting me with responsibilities that go beyond back office work. This is not a matter of course, this is DOCO.



### Tobias Denig

Sales Coordinator

I trained as a commercial assistant and then gained experience in purchasing, production planning and sales in various companies. At the same time, I started and successfully completed a degree in BML. I am currently working as a sales coordinator, where I am responsible for sales evaluations, internal service and process optimisation.

The opportunity to build something for Triebenbacher together with my colleagues and the involvement in various topics thanks to flat hierarchies motivate me. My expectations include looking forward to new exciting challenges and personal and professional development in various areas.

For me, the terms familiar, collaborative and determined characterise the working atmosphere at Triebenbacher. My professional goal is to gain further experience in sales and eventually take on a management position.



# We are Family

## Voices from the SOMMER Group



### Gerd Krüger

*Area Sales Manager Bavaria/Baden Württemberg*

My professional career began with an apprenticeship as a metalworker specialising in construction technology. Since 2020, I have been working as an area sales manager for Bavaria/Baden-Württemberg at Triebenbacher in Munich, looking after existing customers, acquiring new customers and organising in-house and trade fairs. My focus is on expanding the product range by proposing customised solutions in the area of custom-made products. I also provide technical advice on site and create new marketing opportunities through regular product presentations.



My motivation for this professional activity is based on several aspects: the appreciation of being part of a company close to home, where direct contact with the management and colleagues is an important part of my work. I strive to promote the growth of the SOMMER Group and Triebenbacher through my many years of experience in dealing with customers, sales expertise and performance. Thanks to my experience as a master metalworker and in sales, I can present innovative products to customers with enthusiasm. It is particularly important to me to meet customers at eye level in order to build and maintain sustainable business relationships.

When I think of our group of companies, three key concepts characterise me: I focus on the SOMMER Group as a manufacturer that plays a central role in the production of a wide variety of products. The impressive variety of products characterises the company and underlines its versatility. Another important aspect is the strong identification with the SOMMER Group, which for me per-

sonally symbolises a close bond and attachment to my employer. In terms of my professional goals, I aim to secure my job in the long term and to become a credible contact person by continuously developing and building sustainable customer relationships, whereby my strong identification with my employer and its products plays a central role.

### Carina Gabriel

*Purchasing*

In my current position as a buyer at Triebenbacher, I am independently responsible for planning stock levels, looking after suppliers and taking care of day-to-day business. My job allows me to contribute my own ideas and the flat hierarchies and structures mean I can take on responsibility.



When I think of the SOMMER Group, terms such as quality, expertise and flexibility come to mind. My goal for the future is to take on a managerial position in the company as an expert.

### Antonijo Krizic

*Internal sales department*

I started my professional career at Triebenbacher, where I successfully completed my training as a wholesale and foreign trade clerk in July 2023.

I currently work in internal sales and mainly look after customers in Bavaria and in export, including Belgian customers. The family working atmosphere at the SOMMER Group is my main motivation. In my position, I strive to give my best and thus contribute to the Group achieving its goals.



Three terms that are important to me in relation to our group are: Cohesion, fun and success. My professional goal is to continuously expand my knowledge in my field and to continue to enjoy my work.



